

# Section 1: 10-Q (10-Q)

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
*Washington, D.C. 20549*

## FORM 10-Q

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended **June 30, 2019**

Or

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: **0-50275**

### **BCB Bancorp, Inc.**

(Exact name of registrant as specified in its charter)

**New Jersey**  
(State or other jurisdiction of  
incorporation or organization)

**104-110 Avenue C Bayonne, New Jersey**  
(Address of principal executive offices)

**26-0065262**  
(IRS Employer  
I.D. No.)

**07002**  
(Zip Code)

**(201) 823-0700**

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year if changed since last report)

Securities registered pursuant to section 12(b) of the Securities and Exchange Act of 1934:

<u>Title of each class</u>	<u>Trading Symbol(s)</u>	<u>Name of each exchange on which registered</u>
Common Stock, no par value	BCBP	The Nasdaq Stock Market, LLC

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).  Yes  No

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or an emerging growth company. See definition of "accelerated filer, larger accelerated filer, non-accelerated filer, smaller reporting company, or emerging growth company" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer	<input type="checkbox"/>	Accelerated Filer	<input checked="" type="checkbox"/>
Non-Accelerated Filer	<input type="checkbox"/>	Smaller Reporting Company	<input checked="" type="checkbox"/>
		Emerging Growth Company	<input type="checkbox"/>

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act).  Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS:**

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. As of August 1, 2019, BCB Bancorp, Inc., had 16,460,891 shares of common stock, no par value, outstanding.

---

INDEX

	Page
<b>PART I. CONSOLIDATED FINANCIAL INFORMATION</b>	
<u>Item 1. Consolidated Financial Statements</u>	
<u>Consolidated Statements of Financial Condition as of June 30, 2019 (unaudited) and December 31, 2018 (unaudited)</u>	1
<u>Consolidated Statements of Income for the three and six months ended June 30, 2019 and 2018 (unaudited)</u>	2
<u>Consolidated Statements of Comprehensive Income for the three and six months ended June 30, 2019 and 2018 (unaudited)</u>	3
<u>Consolidated Statement of Changes in Stockholders' Equity for the three and six months ended June 30, 2019 and 2018 (unaudited)</u>	4
<u>Consolidated Statements of Cash Flows for the six months ended June 30, 2019 and 2018 (unaudited)</u>	6
<u>Notes to Unaudited Consolidated Financial Statements</u>	7
<u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	36
<u>Item 3. Quantitative and Qualitative Disclosures about Market Risk</u>	43
<u>Item 4. Controls and Procedures</u>	44
<b>PART II. OTHER INFORMATION</b>	44
<u>Item 1. Legal Proceedings</u>	44
<u>Item 1A. Risk Factors</u>	45
<u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds</u>	45
<u>Item 3. Defaults Upon Senior Securities</u>	45
<u>Item 4. Mine Safety Disclosures</u>	45
<u>Item 5. Other Information</u>	45
<u>Item 6. Exhibits</u>	45

---

**PART I. CONSOLIDATED FINANCIAL INFORMATION**

**ITEM I. CONSOLIDATED FINANCIAL STATEMENTS**

BCB BANCORP INC. AND SUBSIDIARIES  
Consolidated Statements of Financial Condition  
(In thousands, Except Share and Per Share Data, Unaudited)

	<u>June 30, 2019</u>	<u>December 31, 2018</u>
<b>ASSETS</b>		
Cash and amounts due from depository institutions	\$ 20,660	\$ 18,970
Interest-earning deposits	206,982	176,294
Total cash and cash equivalents	<u>227,642</u>	<u>195,264</u>
Interest-earning time deposits	735	735
Debt securities available for sale	116,258	119,335
Equity investments	5,901	7,672
Loans held for sale	-	1,153
Loans receivable, net of allowance for loan losses of \$23,789 and \$22,359 respectively	2,299,765	2,278,492
Federal Home Loan Bank of New York stock, at cost	13,821	13,405
Premises and equipment, net	19,482	20,293
Accrued interest receivable	9,315	8,378
Other real estate owned	1,235	1,333
Deferred income taxes	12,962	13,601
Goodwill and other intangibles	5,587	5,604
Capitalized leases - operating lease right-of-use asset	14,650	-
Other assets	10,777	9,466
<b>Total Assets</b>	<u>\$ 2,738,130</u>	<u>\$ 2,674,731</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>LIABILITIES</b>		
Non-interest bearing deposits	\$ 278,602	\$ 263,960
Interest bearing deposits	1,929,620	1,916,764
Total deposits	2,208,222	2,180,724
FHLB advances	245,800	245,800
Subordinated debt	36,693	36,577
Operating lease liability	14,724	-
Other liabilities and accrued interest payable	11,538	11,415
<b>Total Liabilities</b>	<u>2,516,977</u>	<u>2,474,516</u>
<b>STOCKHOLDERS' EQUITY</b>		
Preferred stock: \$0.01 par value, 10,000,000 shares authorized; issued and outstanding 8,340 shares of series C 6%, series D 4.5%, series G 6%, (liquidation value \$10,000 per share) and series F 6% (liquidation value \$1,000 per share) noncumulative perpetual preferred stock at June 30, 2019 and 7,807 shares of series C 6%, series D 4.5%, (liquidation value \$10,000 per share) and series F 6% (liquidation value \$1,000 per share) noncumulative perpetual preferred stock at December 31, 2018	-	-
Additional paid-in capital preferred stock	25,016	19,706
Common stock: no par value; 20,000,000 shares authorized; issued 18,380,491 and 18,352,748 at June 30, 2019 and December 31, 2018, respectively, outstanding 16,460,891 shares and 15,889,306 shares, at June 30, 2019 and December 31, 2018, respectively	-	-
Additional paid-in capital common stock	176,767	175,500
Retained earnings	43,347	38,405
Accumulated other comprehensive (loss)	(1,929)	(5,076)
Treasury stock, at cost, 1,967,218 and 2,463,442 shares at June 30, 2019 and December 31, 2018, respectively	(22,048)	(28,320)
<b>Total Stockholders' Equity</b>	<u>221,153</u>	<u>200,215</u>
<b>Total Liabilities and Stockholders' Equity</b>	<u>\$ 2,738,130</u>	<u>\$ 2,674,731</u>

See accompanying notes to unaudited consolidated financial statements



BCB BANCORP INC. AND SUBSIDIARIES  
Consolidated Statements of Income  
(In thousands, Except for Per Share Amounts, Unaudited)

	Three Months Ended June 30,		Six Months Ended June 30,	
	2019	2018	2019	2018
<b>Interest and dividend income:</b>				
Loans, including fees	\$ 28,634	\$ 24,048	\$ 56,867	\$ 43,569
Mortgage-backed securities	738	837	1,508	1,536
Other investment securities	197	196	325	300
FHLB stock and other interest earning assets	1,173	615	2,520	1,233
<b>Total interest income</b>	<b>30,742</b>	<b>25,696</b>	<b>61,220</b>	<b>46,638</b>
<b>Interest expense:</b>				
Deposits:				
Demand	1,750	975	3,326	1,772
Savings and club	110	105	223	202
Certificates of deposit	6,097	3,405	12,087	6,135
	7,957	4,485	15,636	8,109
Borrowings	1,920	1,221	3,817	2,099
<b>Total interest expense</b>	<b>9,877</b>	<b>5,706</b>	<b>19,453</b>	<b>10,208</b>
<b>Net interest income</b>	<b>20,865</b>	<b>19,990</b>	<b>41,767</b>	<b>36,430</b>
Provision for loan losses	755	2,060	1,644	3,402
<b>Net interest income after provision for loan losses</b>	<b>20,110</b>	<b>17,930</b>	<b>40,123</b>	<b>33,028</b>
<b>Non-interest income:</b>				
Fees and service charges	802	971	1,685	1,681
Gain on sales of loans	437	576	755	1,159
Gain (loss) on bulk sale of impaired loans held in portfolio	-	-	107	(24)
Gain (loss) on sales of other real estate owned	45	(10)	53	(10)
Gain on sale of investment securities	21	-	21	-
Unrealized (loss) gain on equity investments	(26)	(33)	265	(160)
Other	49	59	102	2,303
<b>Total non-interest income</b>	<b>1,328</b>	<b>1,563</b>	<b>2,988</b>	<b>4,949</b>
<b>Non-interest expense:</b>				
Salaries and employee benefits	6,918	7,125	13,833	13,392
Occupancy and equipment	2,649	2,476	5,279	4,538
Data processing and service fees	731	828	1,452	1,557
Professional fees	473	533	1,006	1,038
Director fees	316	201	634	402
Regulatory assessments	417	290	874	529
Advertising and promotional	123	100	196	185
Other real estate owned, net	124	160	108	191
Merger related costs	-	2,039	-	2,184
Other	2,143	2,228	4,289	3,975
<b>Total non-interest expense</b>	<b>13,894</b>	<b>15,980</b>	<b>27,671</b>	<b>27,991</b>
<b>Income before income tax provision</b>	<b>7,544</b>	<b>3,513</b>	<b>15,440</b>	<b>9,986</b>
Income tax provision	2,317	1,200	4,762	3,041
<b>Net Income</b>	<b>\$ 5,227</b>	<b>\$ 2,313</b>	<b>\$ 10,678</b>	<b>\$ 6,945</b>
Preferred stock dividends	342	262	659	428
<b>Net Income available to common stockholders</b>	<b>\$ 4,885</b>	<b>\$ 2,051</b>	<b>\$ 10,019</b>	<b>\$ 6,517</b>
<b>Net Income per common share-basic and diluted</b>				
Basic	\$ 0.30	\$ 0.13	\$ 0.62	\$ 0.43
Diluted	\$ 0.30	\$ 0.13	\$ 0.62	\$ 0.42
<b>Weighted average number of common shares outstanding</b>				
Basic	16,413	15,610	16,245	15,329
Diluted	16,471	15,748	16,290	15,465

See accompanying notes to unaudited consolidated financial statements.



BCB BANCORP INC. AND SUBSIDIARIES  
Consolidated Statements of Comprehensive Income  
(In thousands, Unaudited)

	<u>Three Months Ended June 30,</u>		<u>Six Months Ended June 30,</u>	
	<u>2019</u>	<u>2018</u>	<u>2019</u>	<u>2018</u>
Net Income	\$ 5,227	\$ 2,313	\$ 10,678	\$ 6,945
Other comprehensive income (loss), net of tax:				
Unrealized (losses) gains on available-for-sale debt securities:				
Unrealized holding gains (losses) arising during the period	1,935	(964)	4,201	(3,344)
Tax Effect	(485)	143	(1,054)	812
Net of Tax Effect	1,450	(821)	3,147	(2,532)
Other comprehensive income (loss)	1,450	(821)	3,147	(2,532)
Comprehensive income	<u>\$ 6,677</u>	<u>\$ 1,492</u>	<u>\$ 13,825</u>	<u>\$ 4,413</u>

See accompanying notes to unaudited consolidated financial statements.



BCB BANCORP INC. AND SUBSIDIARIES  
Consolidated Statement of Changes in Stockholders' Equity  
(In thousands, Except Share and Per Share Data, Unaudited)

	Preferred Stock	Common Stock	Additional In Capital	Paid- Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss)	Total
<b>Balance at December 31, 2018</b>	\$ -	\$ -	\$ -	195,206	\$ 38,405	\$ (28,320)	\$ (5,076) \$ 200,215
<b>Issuance of common stock</b>	-	-	-	6,239	-	-	6,239
<b>Issuance of Series G Preferred Stock</b>	-	-	-	5,310	-	-	5,310
<b>Stock-based compensation expense</b>	-	-	-	397	-	-	397
<b>Treasury Stock allocated to Common Stock issuance</b>	-	-	-	(5,707)	(565)	6,272	-
<b>Dividends payable on Series C 6%, Series D 4.5%, Series F 6%, and Series G 6% noncumulative perpetual preferred stock</b>	-	-	-	-	(659)	-	(659)
<b>Cash dividends on common stock (\$0.14 per share declared)</b>	-	-	-	-	(4,326)	-	(4,326)
<b>Dividend Reinvestment Plan</b>	-	-	-	186	(186)	-	-
<b>Stock Purchase Plan</b>	-	-	-	152	-	-	152
<b>Net income</b>	-	-	-	-	10,678	-	10,678
<b>Other comprehensive income</b>	-	-	-	-	-	3,147	3,147
<b>Balance at June 30, 2019</b>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>201,783</u>	<u>\$ 43,347</u>	<u>\$ (22,048)</u>	<u>\$ (1,929) \$ 221,153</u>

	Preferred Stock	Common Stock	Additional In Capital	Paid- Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss)	Total
<b>Balance at March 31, 2019</b>	\$ -	\$ -	\$ -	201,395	\$ 40,750	\$ (22,048)	\$ (3,379) \$ 216,718
<b>Stock-based compensation expense</b>	-	-	-	207	-	-	207
<b>Dividends payable on Series C 6%, Series D 4.5%, Series F 6%, and Series G 6% noncumulative perpetual preferred stock</b>	-	-	-	-	(342)	-	(342)
<b>Cash dividends on common stock (\$0.14 per share declared)</b>	-	-	-	-	(2,190)	-	(2,190)
<b>Dividend Reinvestment Plan</b>	-	-	-	98	(98)	-	-
<b>Stock Purchase Plan</b>	-	-	-	83	-	-	83
<b>Net income</b>	-	-	-	-	5,227	-	5,227
<b>Other comprehensive income</b>	-	-	-	-	-	1,450	1,450
<b>Balance at June 30, 2019</b>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>201,783</u>	<u>\$ 43,347</u>	<u>\$ (22,048)</u>	<u>\$ (1,929) \$ 221,153</u>

See accompanying notes to unaudited consolidated financial statements.



BCB BANCORP INC. AND SUBSIDIARIES  
Consolidated Statement of Changes in Stockholders' Equity (Continued)  
(In thousands, Except Share and Per Share Data, Unaudited)

	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss)	Total
Balance at December 31, 2017	\$ -	\$ -	\$177,471	\$31,241	\$ (29,116)	\$ (3,142)	\$ 176,454
Acquisition of IA Bancorp	-	-	17,405	-	-	-	17,405
Exercise of Stock Options	-	-	2	-	-	-	2
Stock-based Compensation Expense	-	-	164	-	-	-	164
Dividends payable on Series C 6%, Series D 4.5%, Series E 6%, and Series F 6% noncumulative perpetual preferred stock	-	-	-	(428)	-	-	(428)
Cash dividends on common stock (\$0.14 per share declared)	-	-	-	(4,151)	-	-	(4,151)
Dividend Reinvestment Plan	-	-	163	(163)	-	-	-
Stock Purchase Plan	-	-	217	-	-	-	217
Net income	-	-	-	6,945	-	-	6,945
Reclassification of unrealized gains on AFS equity securities	-	-	-	126	-	(126)	-
Other comprehensive income	-	-	-	-	-	(2,532)	(2,532)
Balance at June 30, 2018	<u>\$ -</u>	<u>\$ -</u>	<u>\$195,422</u>	<u>\$33,570</u>	<u>\$ (29,116)</u>	<u>\$ (5,800)</u>	<u>\$ 194,076</u>

	Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss)	Total
Balance at March 31, 2018	\$ -	\$ -	\$177,753	\$33,728	\$ (29,116)	\$ (4,979)	\$ 177,386
Acquisition of IA Bancorp	-	-	17,405	-	-	-	17,405
Stock-based compensation expense	-	-	79	-	-	-	79
Dividends payable on Series C 6%, Series D 4.5%, Series E 6%, and Series F 6% noncumulative perpetual preferred stock	-	-	-	(262)	-	-	(262)
Cash dividends on common stock (\$0.14 per share declared)	-	-	-	(2,126)	-	-	(2,126)
Dividend Reinvestment Plan	-	-	83	(83)	-	-	-
Stock Purchase Plan	-	-	102	-	-	-	102
Net income	-	-	-	2,313	-	-	2,313
Other comprehensive loss	-	-	-	-	-	(821)	(821)
Balance at June 30, 2018	<u>\$ -</u>	<u>\$ -</u>	<u>\$195,422</u>	<u>\$33,570</u>	<u>\$ (29,116)</u>	<u>\$ (5,800)</u>	<u>\$ 194,076</u>

See accompanying notes to unaudited consolidated financial statements.



BCB BANCORP INC. AND SUBSIDIARIES  
Consolidated Statements of Cash Flows  
(In thousands, Unaudited)

	<b>Six Months Ended June 30,</b>	
	<b>2019</b>	<b>2018</b>
<b>Cash Flows from Operating Activities :</b>		
Net Income	\$ 10,678	\$ 6,945
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation of premises and equipment	1,424	1,284
Amortization and accretion, net	(1,542)	(943)
Provision for loan losses	1,644	3,402
Deferred income tax (benefit)	(569)	(284)
Loans originated for sale	(8,560)	(13,230)
Proceeds from sales of loans	10,468	14,279
Gain on sales of loans originated for sale	(755)	(1,159)
(Gain) loss on sales of other real estate owned	(53)	10
Gains on sales of securities available for sale	(21)	-
Fair value adjustment of OREO	-	101
Unrealized (gain) loss on equity investments	(265)	160
(Gain) loss on bulk sale of impaired loans held in portfolio	(107)	24
Stock-based compensation expense	397	164
(Increase) in interest receivable	(937)	(798)
(Increase) in other assets	(1,311)	(4,147)
Increase in accrued interest payable	288	263
Increase in other liabilities	34	2,567
<b>Net Cash Provided by Operating Activities</b>	<b>10,813</b>	<b>8,638</b>
<b>Cash flows from investing activities:</b>		
Proceeds from repayments, calls, and maturities on securities available for sale	8,328	13,400
Purchases of securities available for sale	(1,153)	(16,336)
Proceeds from sales of other real estate owned	1,058	408
Proceeds from bulk sale of impaired loans held	402	250
Proceeds from sales of securities available for sale	2,057	-
Net increase in loans receivable	(22,312)	(296,800)
Additions to premises and equipment	(613)	(737)
Purchase of Federal Home Loan Bank of New York stock	(416)	(5,370)
Cash acquired in acquisition	-	7,597
Cash paid in acquisition	-	(2,550)
<b>Net Cash Used In Investing Activities</b>	<b>(12,649)</b>	<b>(300,138)</b>
<b>Cash flows from financing activities:</b>		
Net increase in deposits	27,498	237,070
Proceeds from Federal Home Loan Bank of New York advances	-	175,000
Repayments of Federal Home Loan Bank of New York advances	-	(60,000)
Cash dividends paid on common stock	(4,326)	(4,151)
Cash dividends paid on preferred stock	(659)	(428)
Net proceeds from issuance of common stock	6,391	217
Net proceeds from issuance of preferred stock	5,310	-
Exercise of stock options	-	2
<b>Net Cash Provided by Financing Activities</b>	<b>34,214</b>	<b>347,710</b>
<b>Net Increase In Cash and Cash Equivalents</b>	<b>32,378</b>	<b>56,210</b>
Cash and Cash Equivalents-Beginning	195,264	124,235
<b>Cash and Cash Equivalents-Ending</b>	<b>\$ 227,642</b>	<b>\$ 180,445</b>
<b>Supplementary Cash Flow Information:</b>		
Cash paid during the year for:		
Income taxes	\$ 6,342	\$ 5,933
Interest	19,165	9,945
<b>Non-cash items:</b>		
Transfer of loans to other real estate owned	\$ 907	\$ 837

See accompanying notes to unaudited consolidated financial statements

**BCB Bancorp Inc. and Subsidiaries**  
**Notes to Unaudited Consolidated Financial Statements**

**Note 1 – Basis of Presentation**

The accompanying unaudited consolidated financial statements include the accounts of BCB Bancorp, Inc. (the “Company”) and the Company’s wholly owned subsidiaries, BCB Community Bank (the “Bank”), BCB Holding Company Investment Company, BCB New York Asset Management, Inc., Pamrapo Service Corporation, REO Special Asset I, LLC., and REO Special Asset II, LLC. The Company’s business is conducted principally through the Bank. All significant intercompany accounts and transactions have been eliminated in consolidation.

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and Regulation S-X and, therefore, do not necessarily include all information that would be included in audited consolidated financial statements. The information furnished reflects all adjustments that are, in the opinion of management, necessary for a fair presentation of consolidated financial condition and results of operations. All such adjustments are of a normal recurring nature. These results are not necessarily indicative of the results to be expected for the fiscal year ending December 31, 2019 or any other future period. The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America (“GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the consolidated statement of financial condition and revenues and expenses for the periods then ended. Actual results could differ significantly from those estimates.

These unaudited consolidated financial statements should be read in conjunction with the Company’s audited consolidated financial statements and related notes for the year ended December 31, 2018, which are included in the Company’s Annual Report on Form 10-K as filed with the Securities and Exchange Commission. In preparing these consolidated financial statements, the Company evaluated the events and transactions that occurred between June 30, 2019, and the date these consolidated financial statements were issued.

**Note 2 - Recent Accounting Pronouncements**

In February 2016, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) No. 2016-02, Leases (Topic 842), which will supersede the current lease requirements in Topic 840. The ASU requires lessees to recognize a right of use asset and related lease liability for all leases, with a limited exception for short-term leases. Leases will be classified as either finance or operating, with the classification affecting the pattern of expense recognition in the statement of income. Currently, leases are classified as either capital or operating, with only capital leases recognized on the balance sheet. The reporting of lease related expenses in the statements of operations and cash flows will be generally consistent with the current guidance. The new guidance became effective for the Company in 2019. The standard has been applied using a modified retrospective transition method. The right-of-use asset and lease liability are reported on the Company’s consolidated statement of financial condition. The adoption of the provisions of this update did not have a significant impact to our consolidated statements of income. At June 30, 2019, the Company had \$14.6 million in capitalized lease right-of-use assets and \$14.7 million in related lease liabilities.

In June 2016, the FASB issued ASU 2016-13, Financial Instruments - Credit Losses. ASU 2016-13 requires entities to report “expected” credit losses on financial instruments and other commitments to extend credit rather than the current “incurred loss” model. These expected credit losses for financial assets held at the reporting date are to be based on historical experience, current conditions, and reasonable and supportable forecasts. This ASU will also require enhanced disclosures to help investors and other financial statement users better understand significant estimates and judgments used in estimating credit losses, as well as the credit quality and underwriting standards of an entity’s portfolio. These disclosures include qualitative and quantitative requirements that provide additional information about the amounts recorded in the consolidated financial statements. The amendments are effective for the Company in 2020. In July 2019, the FASB proposed changes to the effective date of ASU No. 2016-13 for smaller reporting companies, as defined by the SEC, and other non-SEC reporting entities. The proposal would delay the effective date to fiscal years beginning after December 31, 2022, including interim periods within those fiscal periods. As the Company is a smaller reporting company, the proposed delay would be applicable to the Company, if it is approved by the FASB. The Company is evaluating the impact the adoption of ASU 2016-13 will have on its consolidated financial statements and results of operations. The effect of this change cannot be ascertained at this point, and will depend upon factors including asset components, asset quality and market conditions at the adoption date.

In January 2016, the FASB issued ASU 2016-01, Financial Instruments- Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities. This guidance amends existing guidance to improve accounting standards for financial instruments including clarification and simplification of accounting and disclosure requirements and the requirement for public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes. These amendments are effective for public business entities for annual periods and interim periods within those annual periods beginning after December 15, 2017. The Company recorded a cumulative effect adjustment to the balance sheet as of January 1, 2018 in the amount of \$126,000, representing the unrealized gain of \$175,000 at December 31, 2017 net of taxes of \$49,000. The Company recorded a loss and gain to the income statement in the amounts of \$26,000 and \$265,000 for the three and six months ended June 30, 2019 and losses of \$33,000 and \$160,000 for the three and six months ended June 30, 2018.

In January 2017, FASB issued ASU 2017-04, *Simplifying the Test for Goodwill Impairment* (Topic 350). The main objective of this ASU is to simplify the accounting for goodwill impairment by requiring impairment charges be based upon the first step in the current two-step impairment test under Accounting Standards Codification (ASC) 350. Currently, if the fair value of a reporting unit is lower than its carrying amount (Step 1), an entity calculates any impairment charge by comparing the implied fair value of goodwill with its carrying amount (Step 2). This ASU’s objective is to simplify how all entities assess goodwill for impairment by eliminating Step 2 from the goodwill impairment test. As amended, the goodwill impairment test will consist of one step comparing the fair value of a reporting unit with its carrying amount. An entity should recognize a goodwill impairment charge for the amount by which the carrying amount exceeds the reporting unit’s fair value. The standard will be applied prospectively and is effective for annual and interim impairment tests performed in periods beginning after December 15, 2019. Early adoption is permitted for annual and interim goodwill impairment testing dates after January 1, 2017. The Company is currently evaluating the impact of the pending adoption on its consolidated financial statements.

In August 2018, the FASB issued ASU No. 2018-13, Fair Value Measurement (Topic 820) Disclosure Framework - Changes to the Disclosure Requirements for Fair Value Measurement as a result of a broader disclosure project. The Update amends the disclosure requirements for fair value measurements to improve the effectiveness of the disclosure. The Update removes and modifies certain disclosure requirements, as well as adds requirements for public business entities. The ASU is effective for all entities for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2019. An entity is permitted to early adopt any removed or modified disclosures upon issuance of the Update and delay adoption of the additional disclosures until their effective date. This ASU will affect the Company’s disclosures only and will not have a financial statement impact.



### **Note 3 – Reclassification**

Certain amounts as of December 31, 2018 and for the three and six month periods ended June 30, 2018 have been reclassified to conform to the current period's presentation. These changes had no effect on the Company's results of operations or financial position.

### **Note 4 – Pension and Equity Incentive Plans**

#### **Pension Plan**

The Company assumed, through the merger with Pamrapo Bancorp, Inc., a non-contributory defined benefit pension plan covering all eligible employees of Pamrapo Savings Bank. Effective January 1, 2010, the defined benefit pension plan ("Pension Plan"), was frozen by Pamrapo Savings Bank. All benefits for eligible participants accrued in the Pension Plan to the freeze date have been retained. Accordingly, no employees are permitted to commence participation in the Pension Plan and future salary increases and future years of service are not considered when computing an employee's benefits under the Pension Plan. The Pension Plan is funded in conformity with the funding requirements of applicable government regulations. The Company also acquired through the merger with Pamrapo Bancorp, Inc. a supplemental executive retirement plan ("SERP") in which certain former employees of Pamrapo Savings Bank are covered. A SERP is an unfunded non-qualified deferred retirement plan. Participants who retire at the age of 65 (the "Normal Retirement Age"), are entitled to an annual retirement benefit equal to 75% of compensation reduced by their retirement plan annual benefits. Participants retiring before the Normal Retirement Age receive the same benefits reduced by a percentage based on years of service to the Company and the number of years prior to the Normal Retirement Age that participants retire.

Net periodic pension cost (benefit) for the three and six months ended June 30, 2019 and June 30, 2018 was \$40,000, \$80,000, \$10,000, and \$20,000, respectively. Net periodic postretirement cost for the SERP plan for each of the three and six months ended June 30, 2019 and June 30, 2018 was \$3,000, \$6,000, \$3,000, and \$6,000, respectively.

#### **Equity Incentive Plans**

The Company, under the plan approved by its shareholders on April 26, 2018 ("2018 Equity Incentive Plan"), authorized the issuance of up to 1,000,000 shares of common stock of the Company pursuant to grants of stock options and restricted stock units. Employees and directors of the Company and the Bank are eligible to participate in the 2018 Stock Plan. All stock options will be granted in the form of either "incentive" stock options or "non-qualified" stock options. Incentive stock options have certain tax advantages that must comply with the requirements of Section 422 of the Internal Revenue Code. Only employees are permitted to receive incentive stock options.

On June 14, 2019, a grant of 68,750 options was declared for members of the Board of Directors of the Bank and the Company which vest at a rate of 50% per year, over two years, commencing on the first anniversary of the grant date. The exercise price was recorded as of close of business on June 14, 2019 and a Form 4 was filed for each Director who received a grant with the Securities and Exchange Commission consistent with their filing requirements. On June 14, 2019, a grant of 30,125 options was declared for certain executive officers of the Bank and the Company, which vest over a 2-year period, commencing on the anniversary of the award date. On June 14, 2019, an award of 33,110 shares of restricted stock was declared for members of the Board of Directors of the Bank and the Company, which vest over a 2-year period, commencing on the anniversary of the award date. On June 14, 2019, an award of 14,508 shares of restricted stock was declared for certain executive officers of the Bank and the Company, which vest over a 2-year period, commencing on the anniversary of the award date.

On December 14, 2018, a grant of 300,000 options was declared for members of the Board of Directors of the Bank and the Company which vest at a rate of 50% per year, over two years, commencing on the first anniversary of the grant date. The exercise price was recorded as of close of business on December 14, 2018 and a Form 4 was filed for each Director who received a grant with the Securities and Exchange Commission consistent with their filing requirements. On December 14, 2018, an award of 54,000 shares of restricted stock was declared for members of the Board of Directors of the Bank and the Company, which vest over a 2-year period, commencing on the anniversary of the award date. On December 14, 2018, an award of 13,321 shares of restricted stock was declared for certain executive officers of the Bank and the Company, which vest over a 2-year period, commencing on the anniversary of the award date.

The Company, under the plan approved by its shareholders on April 28, 2011 ("2011 Stock Plan"), authorized the issuance of up to 900,000 shares of common stock of the Company pursuant to grants of stock options. Employees and directors of the Company and the Bank are eligible to participate in the 2011 Stock Plan. All stock options will be granted in the form of either "incentive" stock options or "non-qualified" stock options. Incentive stock options have certain tax advantages that must comply with the requirements of Section 422 of the Internal Revenue Code. Only employees are permitted to receive incentive stock options. On September 13, 2017, a grant of 275,000 options was declared for certain members of the Board of Directors of the Bank and the Company which vest at a rate of 10% per year, over ten years commencing on the first anniversary of the grant date. The exercise price was recorded as of the close of business on September 13, 2017 and a Form 4 was filed for each Director who received a grant with the Securities and Exchange Commission consistent with their filing requirements. There were 75,000 stock options granted to employees in the fourth quarter of 2017 which vests at a rate of 20% per year.



**Note 4 – Pension and Equity Incentive Plans (continued)**

The following table presents a summary of the status of the Company’s restricted shares as of June 30, 2019.

	Number of Shares Awarded	Weighted Average Grant Date Fair Value
Non-vested at December 31, 2018	67,321	\$ 11.26
Granted	47,618	12.46
Vested	-	
Forfeited	-	
Non-vested at June 30, 2019	<u>114,939</u>	\$ 11.86

Expected future expenses relating to the non-vested restricted shares outstanding as of June 30, 2019 was \$1.1 million over a weighted average period of 1.71 years.

The following tables present a summary of the status of the Company’s outstanding stock option awards as of June 30, 2019 and June 30, 2018.

	Number of Option Shares	Range of Exercise Prices	Weighted Average Exercise Price
Outstanding at December 31, 2018	1,104,600	\$ 8.93 - 13.32	\$ 11.36
Options granted	98,875	12.46	12.46
Options exercised	-		
Options forfeited	(1,000)	10.55	10.55
Options expired	-		
Outstanding at June 30, 2019	<u>1,202,475</u>	\$ 8.93 - 13.32	\$ 11.45

As of June 30, 2019, stock options which were granted and were exercisable totaled 268,033 stock options.

It is Company policy to issue new shares upon share option exercise. Expected future compensation expense relating to the 934,442 shares of unvested options outstanding as of June 30, 2019 was \$1.8 million over a weighted average period of 4.81 years.

	Number of Option Shares	Range of Exercise Prices	Weighted Average Exercise Price
Outstanding at December 31, 2017	889,300	\$ 8.93-13.32	\$ 11.42
Options granted	-	-	-
Options exercised	(200)	10.55	10.55
Options forfeited	-	-	-
Options expired	-	-	-
Outstanding at June 30, 2018	<u>889,100</u>	\$ 8.93-13.32	\$ 10.91

As of June 30, 2018, stock options which were granted and were exercisable totaled 183,867 stock options.

It is Company policy to issue new shares upon share option exercise. Expected future compensation expense relating to 705,233 shares of unvested options outstanding as of June 30, 2018 was \$1.2 million over a weighted average period of 7.00 years.

## Note 5 – Net Income per Common Share

Basic net income per common share is computed by dividing net income less dividends on preferred stock by the weighted average number of shares of common stock outstanding. The diluted net income per common share is computed by adjusting the weighted average number of shares of common stock outstanding to include the effects of outstanding stock options, if dilutive, using the treasury stock method. Dilution is not applicable in periods of net loss. For the three and six months ended June 30, 2019 and 2018, the difference in the weighted average number of basic and diluted common shares was due solely to the effects of outstanding stock options. No adjustments to net income were necessary in calculating basic and diluted net income per share. For the three months ended June 30, 2019 and 2018 the weighted average number of outstanding options considered to be anti-dilutive were 32,177 and 636 respectively. For the six months ended June 30, 2019 and 2018, the weighted average number of outstanding options considered to be anti-dilutive were 26,602 and 1,012, respectively. At June 30, 2019, the Company has 6,465 shares of its Series F 6% noncumulative perpetual preferred stock (“Series F shares”) issued and outstanding, which are convertible into the Company’s common stock. The conversion of Series F shares to common shares was not included in the computation of diluted earnings per share as they would be anti-dilutive.

The following is a reconciliation of the numerators and denominators of the basic and diluted earnings per share computations:

	For the Three Months Ended June 30,					
	2019			2018		
	Income (Numerator)	Shares (Denominator)	Per Share Amount	Income (Numerator)	Shares (Denominator)	Per Share Amount
	(In thousands, except per share data)					
Net income available to common stockholders	\$ 4,885			\$ 2,051		
Basic earnings per share-						
Income available to Common stockholders	\$ 4,885	16,413	\$ 0.30	\$ 2,051	15,610	\$ 0.13
Effect of dilutive securities:						
Stock options	-	58		-	138	
Diluted earnings per share-						
Income available to Common stockholders	\$ 4,885	16,471	\$ 0.30	\$ 2,051	15,748	\$ 0.13
	For the Six Months Ended June 30,					
	2019			2018		
	Income (Numerator)	Shares (Denominator)	Per Share Amount	Income (Numerator)	Shares (Denominator)	Per Share Amount
	(In thousands, except per share data)					
Net income available to common stockholders	\$ 10,019			\$ 6,517		
Basic earnings per share-						
Income available to Common stockholders	\$ 10,019	16,245	\$ 0.62	\$ 6,517	15,329	\$ 0.43
Effect of dilutive securities:						
Stock options	-	45		-	136	
Diluted earnings per share-						
Income available to Common stockholders	\$ 10,019	16,290	\$ 0.62	\$ 6,517	15,465	\$ 0.42

**Note 6 –Debt Securities Available for Sale**

The following tables present by maturity the amortized cost, gross unrealized gains and losses on, and fair value of, securities available for sale as of June 30, 2019 and December 31, 2018:

	<b>June 30, 2019</b>			
	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>
	(In thousands)			
Mortgage-backed securities:				
Due after one year through five years	\$ 5,500	\$ 59	\$ 75	\$ 5,484
Due after five years through ten years	2,862	63	-	2,925
Due after ten years	103,936	784	641	104,079
Municipal obligations:				
Due within one year	498	1	-	499
Due after one year through five years	919	36	-	955
Due after five years through ten years	1,223	57	-	1,280
Due after ten years	1,026	10	-	1,036
	<u>\$ 115,964</u>	<u>\$ 1,010</u>	<u>\$ 716</u>	<u>\$ 116,258</u>

	<b>December 31, 2018</b>			
	<u>Amortized Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>Fair Value</u>
	(In thousands)			
Mortgage-backed securities:				
Due after one year through five years	\$ 5,613	\$ 10	\$ 124	\$ 5,499
Due after five years through ten years	3,246	2	1	3,247
Due after ten years	110,710	52	3,868	106,894
Municipal obligations:				
Due within one year	495	-	-	495
Due after one year through five years	917	10	-	927
Due after five years through ten years	1,225	13	1	1,237
Due after ten years	1,036	-	-	1,036
	<u>\$ 123,242</u>	<u>\$ 87</u>	<u>\$ 3,994</u>	<u>\$ 119,335</u>

The unrealized losses, categorized by the length of time of continuous loss position, and fair value of related securities available for sale were as follows:

	<u>Less than 12 Months</u>		<u>More than 12 Months</u>		<u>Total</u>	
	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>
	(In thousands)					
<b>June 30, 2019</b>						
<b>Residential mortgage-backed securities</b>	\$ 1,303	\$ 7	\$ 56,236	\$ 709	\$ 57,539	\$ 716
<b>Municipal obligations</b>	-	-	-	-	-	-
	<u>\$ 1,303</u>	<u>\$ 7</u>	<u>\$ 56,236</u>	<u>\$ 709</u>	<u>\$ 57,539</u>	<u>\$ 716</u>
<b>December 31, 2018</b>						
Residential mortgage-backed securities	\$ 39,289	\$ 879	\$ 62,860	\$ 3,114	\$ 102,149	\$ 3,993
Municipal obligations	1,879	1	-	-	1,879	1
	<u>\$ 41,168</u>	<u>\$ 880</u>	<u>\$ 62,860</u>	<u>\$ 3,114</u>	<u>\$ 104,028</u>	<u>\$ 3,994</u>

Management evaluates securities for other-than-temporary impairment (“OTTI”) at least on a quarterly basis, and more frequently when economic or market conditions warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) whether the Company intends to sell the security or more likely than not will be required to sell the security before its anticipated recovery. At June 30, 2019 and December 31, 2018, management performed an assessment for possible OTTI of the Company’s residential mortgage-backed securities on an issue-by-issue basis, relying on information obtained from various sources, including publicly available financial data, ratings by external agencies, brokers and other sources. The extent of individual analysis applied to each security depended on the size of the Company’s investment, as well as management’s perception of the credit risk associated with each security. Based on the results of the assessment, management believes impairment of these securities, at June 30, 2019 and December 31, 2018, to be temporary.



**Note 7 - Loans Receivable and Allowance for Loan Losses**

The following tables present the recorded investment in loans receivable as of June 30, 2019 and December 31, 2018 by segment and class:

	<u>June 30, 2019</u>	<u>December 31, 2018</u>
	(In thousands)	
Residential one-to-four family	\$ 258,688	\$ 258,085
Commercial and multi-family	1,702,132	1,697,837
Construction	134,963	107,783
Commercial business <sup>(1)</sup>	164,569	165,193
Home equity <sup>(2)</sup>	63,927	72,895
Consumer	727	809
	<u>2,325,006</u>	<u>2,302,602</u>
Less:		
Deferred loan fees, net	(1,452)	(1,751)
Allowance for loan losses	(23,789)	(22,359)
<b>Sub-total</b>	<u>(25,241)</u>	<u>(24,110)</u>
<b>Total Loans, net</b>	<u>\$ 2,299,765</u>	<u>\$ 2,278,492</u>

	<u>June 30, 2019</u>	<u>December 31, 2018</u>
	(In thousands)	
<b>Originated loans:</b>		
Residential one-to-four family	\$ 216,742	\$ 213,200
Commercial and multi-family	1,556,580	1,540,766
Construction	134,963	106,187
Commercial business <sup>(1)</sup>	140,980	136,966
Home equity <sup>(2)</sup>	47,084	54,271
Consumer	676	726
	<u>2,097,025</u>	<u>2,052,116</u>
<b>Acquired loans initially recorded at fair value:</b>		
Residential one-to-four family	40,576	43,495
Commercial and multi-family	139,903	150,239
Construction	-	1,596
Commercial business <sup>(1)</sup>	22,649	27,373
Home equity <sup>(2)</sup>	16,601	18,376
Consumer	51	83
	<u>219,780</u>	<u>241,162</u>
<b>Acquired loans with deteriorated credit:</b>		
Residential one-to-four family	1,370	1,390
Commercial and multi-family	5,649	6,832
Construction	-	-
Commercial business <sup>(1)</sup>	940	854
Home equity <sup>(2)</sup>	242	248
Consumer	-	-
	<u>8,201</u>	<u>9,324</u>
<b>Total Loans</b>	<u>2,325,006</u>	<u>2,302,602</u>
Less:		
Deferred loan fees, net	(1,452)	(1,751)
Allowance for loan losses	(23,789)	(22,359)
<b>Sub-total</b>	<u>(25,241)</u>	<u>(24,110)</u>
<b>Total Loans, net</b>	<u>\$ 2,299,765</u>	<u>\$ 2,278,492</u>

(1) Includes business lines of credit.

(2) Includes home equity lines of credit.



**Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)**

**Purchased Credit Impaired Loans**

The carrying value of loans acquired in the IAB acquisition and accounted for in accordance with ASC Subtopic 310-30, “Loans and Debt Securities Acquired with Deteriorated Credit Quality,” was \$6.1 million at June 30, 2019, which was \$1.1 million less than the balance at December 31, 2018. Under ASC Subtopic 310-30, these loans, referred to as purchased credit impaired (“PCI”) loans, may be aggregated and accounted for as pools of loans if the loans being aggregated have common risk characteristics. The Company elected to account for the loans with evidence of credit deterioration individually rather than aggregate them into pools. The difference between the undiscounted cash flows expected at acquisition and the investment in the acquired loans, or the “accretable yield,” is recognized as interest income utilizing the level-yield method over the life of each loan. Contractually required payments for interest and principal that exceed the undiscounted cash flows expected at acquisition, or the “non- accretable difference,” are not recognized as a yield adjustment, as a loss accrual or as a valuation allowance.

Increases in expected cash flows subsequent to the acquisition are recognized prospectively through an adjustment of the yield on the loans over the remaining life, while decreases in expected cash flows are recognized as impairments through a loss provision and an increase in the allowance for loan and lease losses. Valuation allowances (recognized in the allowance for loan and lease losses) on these impaired loans reflect only losses incurred after the acquisition (representing all cash flows that were expected at acquisition but currently are not expected to be received).

The following table presents changes in the accretable discount on loans acquired with deteriorated credit quality for which the Company applies the provisions of ASC 310-30 (in thousands):

	<b>Three months ended June 30, 2019</b>	Three months ended June 30, 2018	<b>Six months ended June 30, 2019</b>	Six months ended June 30, 2018
<i>(Dollars in thousands)</i>				
Balance, beginning of Period	\$ 2,451	\$ 2,146	\$ 2,704	\$ 2,230
Additions from acquisition of IAB	-	1,399	-	1,399
Accretion recorded to interest income	(222)	(292)	(475)	(376)
Balance, end of Period	<u>\$ 2,229</u>	<u>\$ 3,253</u>	<u>\$ 2,229</u>	<u>\$ 3,253</u>

The following table presents the unpaid principal balance and the related recorded investment of acquired loans included in the Company’s Consolidated Statements of Financial Condition. (In thousands):

	<u>June 30, 2019</u>	<u>December 31, 2018</u>
Unpaid principal balance	\$ 271,944	\$ 301,357
Recorded investment	227,981	250,486

## Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)

### Allowance for Loan Losses

The allowance for loan loss is evaluated regularly by management and reflects consideration of all significant factors that affect the collectability of the loan portfolio. The Company's methodology for assessing the adequacy of the allowance for loan losses consists of several key elements. These elements include a general allocated reserve for performing loans, a specific reserve for impaired loans and an unallocated portion.

The Company consistently applies the following comprehensive methodology. During the quarterly review of the allowance for loan losses, the Company considers a variety of qualitative factors that include:

- Lending Policies and Procedures
- Personnel responsible for the particular portfolio - relative to experience and ability of staff
- Trend for past due, criticized and classified loans
- Relevant economic factors
- Quality of the loan review system
- Value of collateral for collateral dependent loans
- The effect of any concentrations of credit and the changes in the level of such concentrations
- Other external factors

The methodology includes the segregation of the loan portfolio into two divisions. Loans that are performing and loans that are impaired. Loans which are performing are evaluated by loan class or loan type. The allowance for performing loans is evaluated based on historical loan experience with an adjustment for qualitative factors referred to above. Impaired loans are loans which are more than 90 days delinquent, troubled debt restructured, or adversely classified. These loans are individually evaluated for loan loss either by current appraisal, or net present value. Management reviews the overall estimate for feasibility and bases the loan loss provision accordingly.

The loan portfolio is segmented into the following loan classes, where the risk level for each class is analyzed when determining the allowance for loan losses:

Residential single family real estate loans involve certain risks such as interest rate risk and risk of non-repayment. Adjustable-rate residential family real estate loans decrease the interest rate risk to the Bank that is associated with changes in interest rates but involve other risks, primarily because as interest rates rise, the payment by the borrower rises to the extent permitted by the terms of the loan, thereby increasing the potential for default. At the same time, the marketability of the underlying properties may be adversely affected by higher interest rates. Repayment risk may be affected by a number of factors including, but not necessarily limited to, job loss, divorce, illness and personal bankruptcy of the borrower.

Commercial and multi-family real estate lending entails additional risks as compared with residential family property lending. Such loans typically involve large loan balances to single borrowers or groups of related borrowers. The payment experience on such loans is typically dependent on the successful operation of the real estate project. The success of such projects is sensitive to changes in supply and demand conditions in the market for commercial real estate as well as economic conditions generally.

Construction lending is generally considered to involve a high risk due to the concentration of principal in a limited number of loans and borrowers and the effects of the general economic conditions on developers and builders. Moreover, a construction loan can involve additional risks because of the inherent difficulty in estimating both a property's value at completion of the project and the estimated cost (including interest) of the project. The nature of these loans is such that they are generally difficult to evaluate and monitor. In addition, speculative construction loans to a builder are not necessarily pre-sold and thus pose a greater potential risk to the Bank than construction loans to individuals on their personal residence.

Commercial business lending, including lines of credit, is generally considered higher risk due to the concentration of principal in a limited number of loans and borrowers and the effects of general economic conditions on the business. Commercial business loans are primarily secured by inventories and other business assets. In most cases, any repossessed collateral for a defaulted commercial business loans will not provide an adequate source of repayment of the outstanding loan balance.

Home equity lending entails certain risks such as interest rate risk and risk of non-repayment. The marketability of the underlying property may be adversely affected by higher interest rates, decreasing the collateral securing the loan. Repayment risk can be affected by job loss, divorce, illness and personal bankruptcy of the borrower. Home equity line of credit lending entails securing an equity interest in the borrower's home. In many cases, the Bank's position in these loans is as a junior lien holder to another institution's superior lien. This type of lending is often priced on an adjustable rate basis with the rate set at or above a predefined index. Adjustable-rate loans decrease the interest rate risk to the Bank that is associated with changes in interest rates but involve other risks, primarily because as interest rates rise, the payment by the borrower rises to the extent permitted by the terms of the loan, thereby increasing the potential for default.

Other consumer loans generally have more credit risk because of the type and nature of the collateral and, in certain cases, the absence of collateral. Consumer loans generally have shorter terms and higher interest rates than other lending. In addition, consumer lending collections are dependent on the borrower's continuing financial stability, and thus are more likely to be adversely effected by job loss, divorce, illness and personal bankruptcy. In most cases, any repossessed collateral for a defaulted consumer loan will not provide an adequate source of repayment of the outstanding loan.

An unallocated component is maintained to cover uncertainties that could affect management's estimates of probable losses. The unallocated component of the allowance reflects the margin of imprecision inherent in underlying assumptions used in the methodologies for estimating allocated and general reserves in the portfolio.



**Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)**

The following table sets forth the activity in the Company's allowance for loan losses for the three months ended June 30, 2019, and the related portion of the allowances for loan losses that is allocated to each loan class, as of June 30, 2019 (in thousands):

	<u>Residential</u>	<u>Commercial &amp; Multi- family</u>	<u>Construction</u>	<u>Commercial Business <sup>(1)</sup></u>	<u>Home Equity</u>	<u>Consumer</u>	<u>Unallocated</u>	<u>Total</u>
<b>Allowance for loan losses:</b>								
Originated Loans:	\$ 2,471	\$ 15,077	\$ 1,209	\$ 3,328	\$ 265	\$ -	\$ 32	\$ 22,382
Acquired loans initially recorded at fair value:	404	-	-	-	-	-	-	404
Acquired loans with deteriorated credit:	32	144	-	39	3	-	-	218
<b>Beginning Balance, March 31, 2019</b>	<b>2,907</b>	<b>15,221</b>	<b>1,209</b>	<b>3,367</b>	<b>268</b>	<b>-</b>	<b>32</b>	<b>23,004</b>
<b>Recoveries:</b>								
Originated Loans:	-	-	-	7	-	-	-	7
Acquired loans initially recorded at fair value:	3	-	10	2	8	-	-	23
Sub-total:	3	-	10	9	8	-	-	30
<b>Provisions:</b>								
Originated Loans:	109	(826)	245	660	9	1	118	316
Acquired loans initially recorded at fair value:	324	-	(10)	(2)	(8)	-	-	304
Acquired loans with deteriorated credit:	114	(7)	-	28	-	-	-	135
Sub-total:	547	(833)	235	686	1	1	118	755
<b>Totals:</b>								
Originated Loans:	2,580	14,251	1,454	3,995	274	1	150	22,705
Acquired loans initially recorded at fair value:	731	-	-	-	-	-	-	731
Acquired loans with deteriorated credit:	146	137	-	67	3	-	-	353
<b>Ending Balance, June 30, 2019</b>	<b>\$ 3,457</b>	<b>\$ 14,388</b>	<b>\$ 1,454</b>	<b>\$ 4,062</b>	<b>\$ 277</b>	<b>\$ 1</b>	<b>\$ 150</b>	<b>\$ 23,789</b>
<b>Loans Receivable:</b>								
Ending Balance Originated Loans:	\$ 216,742	\$ 1,556,580	\$ 134,963	\$ 140,980	\$ 47,084	\$ 676	\$ -	\$ 2,097,025
Ending Balance Acquired loans initially recorded at fair value:	40,576	139,903	-	22,649	16,601	51	-	219,780
Ending Balance Acquired loans with deteriorated credit:	1,370	5,649	-	940	242	-	-	8,201
Total Gross Loans:	<u>\$ 258,688</u>	<u>\$ 1,702,132</u>	<u>\$ 134,963</u>	<u>\$ 164,569</u>	<u>\$ 63,927</u>	<u>\$ 727</u>	<u>\$ -</u>	<u>\$ 2,325,006</u>
<b>Ending Balance: Loans individually evaluated for impairment:</b>								
Ending Balance Originated Loans:	\$ 4,554	\$ 11,266	\$ -	\$ 1,955	\$ 757	\$ -	\$ -	\$ 18,532
Ending Balance Acquired loans initially recorded at fair value:	5,264	4,793	-	427	497	-	-	10,981
Ending Balance Acquired loans with deteriorated credit:	1,370	5,450	-	899	43	-	-	7,762
Ending Balance Loans individually evaluated for impairment:	<u>\$ 11,188</u>	<u>\$ 21,509</u>	<u>\$ -</u>	<u>\$ 3,281</u>	<u>\$ 1,297</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 37,275</u>
<b>Ending Balance: Loans collectively evaluated for impairment:</b>								
Ending Balance Originated Loans:	\$ 212,188	\$ 1,545,314	\$ 134,963	\$ 139,025	\$ 46,327	\$ 676	\$ -	\$ 2,078,493
Ending Balance Acquired loans initially recorded at fair value:	35,312	135,110	-	22,222	16,104	51	-	208,799
Ending Balance Acquired loans with deteriorated credit:	-	199	-	41	199	-	-	439
Ending Balance Loans collectively evaluated for impairment:	<u>\$ 247,500</u>	<u>\$ 1,680,623</u>	<u>\$ 134,963</u>	<u>\$ 161,288</u>	<u>\$ 62,630</u>	<u>\$ 727</u>	<u>\$ -</u>	<u>\$ 2,287,731</u>

(1) Includes business lines of credit.

(2) Includes home equity lines of credit.



**Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)**

The following table sets forth the activity in the Company's allowance for loan losses for the six months ended June 30, 2019 (in thousands).

	Residential	Commercial & Multi- family	Construction	Commercial Business (1)	Home Equity (2)	Consumer	Unallocated	Total
<b>Allowance for loan losses:</b>								
Originated Loans:	\$ 2,374	\$ 14,000	\$ 1,003	\$ 3,869	\$ 313	\$ 2	\$ 189	\$21,750
Acquired loans initially recorded at fair value:	335	-	-	-	-	-	-	335
Acquired loans with deteriorated credit:	39	168	-	64	3	-	-	274
<b>Beginning Balance, January 1, 2018</b>	<b>2,748</b>	<b>14,168</b>	<b>1,003</b>	<b>3,933</b>	<b>316</b>	<b>2</b>	<b>189</b>	<b>22,359</b>
<b>Charge-offs:</b>								
Originated Loans:	-	111	-	145	-	-	-	256
Sub-total:	-	111	-	145	-	-	-	256
<b>Recoveries:</b>								
Originated Loans:	-	-	-	15	-	-	-	15
Acquired loans initially recorded at fair value:	3	10	-	3	11	-	-	27
Sub-total:	3	10	-	18	11	-	-	42
<b>Provisions:</b>								
Originated Loans:	206	362	451	256	(39)	(1)	(39)	1,196
Acquired loans initially recorded at fair value:	393	(10)	-	(3)	(11)	-	-	369
Acquired loans with deteriorated credit:	107	(31)	-	3	-	-	-	79
Sub-total:	706	321	451	256	(50)	(1)	(39)	1,644
<b>Totals:</b>								
Originated Loans:	2,580	14,251	1,454	3,995	274	1	150	22,705
Acquired loans initially recorded at fair value:	731	-	-	-	-	-	-	731
Acquired loans with deteriorated credit:	146	137	-	67	3	-	-	353
<b>Ending Balance, June 30, 2019</b>	<b>\$ 3,457</b>	<b>\$ 14,388</b>	<b>\$ 1,454</b>	<b>\$ 4,062</b>	<b>\$ 277</b>	<b>\$ 1</b>	<b>\$ 150</b>	<b>\$23,789</b>

(1) Includes business lines of credit.

(2) Includes home equity lines of credit.

**Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)**

The following table sets forth the activity in the Company's allowance for loan losses for the three months ended June 30, 2018 (in thousands).

	<u>Residential</u>	<u>Commercial &amp; Multi- family</u>	<u>Construction</u>	<u>Commercial Business <sup>(1)</sup></u>	<u>Home Equity <sup>(2)</sup></u>	<u>Consumer</u>	<u>Unallocated</u>	<u>Total</u>
<b>Allowance for loan losses:</b>								
Originated Loans:	\$ 2,245	\$ 11,880	\$ 492	\$ 2,676	\$ 384	\$ 4	\$ 198	\$ 17,879
Acquired loans initially recorded at fair value:	369	-	-	24	-	-	-	393
Acquired loans with deteriorated credit:	53	12	-	-	-	-	-	65
<b>Beginning Balance, March 31, 2018</b>	<b>2,667</b>	<b>11,892</b>	<b>492</b>	<b>2,700</b>	<b>384</b>	<b>4</b>	<b>198</b>	<b>18,337</b>
<b>Charge-offs:</b>								
Originated Loans:	-	-	-	5	-	-	-	5
Sub-total:	-	-	-	5	-	-	-	5
<b>Recoveries:</b>								
Originated Loans:	1	-	-	6	-	-	-	7
Acquired loans initially recorded at fair value:	85	-	-	12	-	-	-	97
Acquired loans with deteriorated credit:	-	-	-	144	-	-	-	144
Sub-total:	86	-	-	162	-	-	-	248
<b>Provisions:</b>								
Originated Loans:	3	1,204	24	723	63	37	90	2,144
Acquired loans initially recorded at fair value:	(36)	92	-	4	-	-	-	60
Acquired loans with deteriorated credit:	-	-	-	(144)	-	-	-	(144)
Sub-total:	(33)	1,296	24	583	63	37	90	2,060
<b>Totals:</b>								
Originated Loans:	2,249	13,084	516	3,400	447	41	288	20,025
Acquired loans initially recorded at fair value:	418	92	-	40	-	-	-	550
Acquired loans with deteriorated credit:	53	12	-	-	-	-	-	65
<b>Ending Balance, June 30, 2018</b>	<b>\$ 2,720</b>	<b>\$ 13,188</b>	<b>\$ 516</b>	<b>\$ 3,440</b>	<b>\$ 447</b>	<b>\$ 41</b>	<b>\$ 288</b>	<b>\$ 20,640</b>

(1) Includes business lines of credit.

(2) Includes home equity lines of credit.

**Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)**

The following table sets forth the activity in the Company's allowance for loan losses for the six months ended June 30, 2018 (in thousands).

	Residential	Commercial & Multi- family	Construction	Commercial Business (1)	Home Equity (2)	Consumer	Unallocated	Total
<b>Allowance for credit losses:</b>								
Originated Loans:	\$ 2,368	\$ 11,656	\$ 518	\$ 2,018	\$ 338	\$ 6	\$ 177	\$17,081
Acquired loans initially recorded at fair value:	242	-	-	-	-	-	-	242
Acquired loans with deteriorated credit:	40	12	-	-	-	-	-	52
<b>Beginning Balance, December 31, 2018</b>	2,650	11,668	518	2,018	338	6	177	17,375
<b>Charge-offs:</b>								
Originated Loans:	302	-	-	5	-	-	-	307
Acquired loans initially recorded at fair value:	72	-	-	-	6	-	-	78
Sub-total:	374	-	-	5	-	-	-	385
<b>Recoveries:</b>								
Originated Loans:	1	-	-	6	-	-	-	7
Acquired loans recorded at fair value:	85	-	-	12	-	-	-	97
Acquired loans with deteriorated credit:	-	-	-	144	-	-	-	144
Sub-total:	86	-	-	162	-	-	-	248
<b>Provisions:</b>								
Originated Loans:	182	1,428	(2)	1,381	109	35	111	3,244
Acquired loans initially recorded at fair value:	163	92	-	28	6	-	-	289
Acquired loans with deteriorated credit:	13	-	-	(144)	-	-	-	(131)
Sub-total:	358	1,520	(2)	1,265	115	35	111	3,402
<b>Totals:</b>								
Originated Loans:	2,249	13,084	516	3,400	447	41	288	20,025
Acquired loans initially recorded at fair value:	418	92	-	40	-	-	-	550
Acquired loans with deteriorated credit:	53	12	-	-	-	-	-	65
<b>Ending Balance, June 30, 2018</b>	<b>\$ 2,720</b>	<b>\$ 13,188</b>	<b>\$ 516</b>	<b>\$ 3,440</b>	<b>\$ 447</b>	<b>\$ 41</b>	<b>\$ 288</b>	<b>\$20,640</b>

(1) Includes business lines of credit.

(2) Includes home equity lines of credit.

**Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)**

The following table sets forth the activity in the Bank's allowance for loan losses for the year ended December 31, 2018 and recorded in loans receivable at December 31, 2018. The table also details the amount of total loans receivable that are evaluated individually, and collectively, for impairment and the related portion of the allowance for loan losses that is allocated to each loan class (in thousands).

	<u>Residential</u>	<u>Commercial &amp; Multi- family</u>	<u>Construction</u>	<u>Commercial Business <sup>(1)</sup></u>	<u>Home Equity</u>	<u>Consumer</u>	<u>Unallocated</u>	<u>Total</u>
<b>Loans Receivable:</b>								
Ending Balance Originated Loans:	\$ 213,200	\$ 1,540,766	\$ 106,187	\$ 136,966	\$ 54,271	\$ 726	\$ -	\$ 2,052,116
Ending Balance Acquired Loans:	43,495	150,239	1,596	27,373	18,376	83	-	241,162
Ending Balance Acquired loans with deteriorated credit:	1,390	6,832	-	854	248	-	-	9,324
Total Gross Loans:	<u>\$ 258,085</u>	<u>\$ 1,697,837</u>	<u>\$ 107,783</u>	<u>\$ 165,193</u>	<u>\$ 72,895</u>	<u>\$ 809</u>	<u>\$ -</u>	<u>\$ 2,302,602</u>
<b>Ending Balance: Loans individually evaluated for impairment:</b>								
Ending Balance Originated Loans:	\$ 6,043	\$ 12,822	\$ -	\$ 2,372	\$ 915	\$ -	\$ -	\$ 22,152
Ending Balance Acquired Loans:	6,139	4,881	-	53	306	-	-	11,379
Ending Balance Acquired loans with deteriorated credit:	1,390	6,628	-	810	49	-	-	8,877
Ending Balance Loans individually evaluated for impairment:	<u>\$ 13,572</u>	<u>\$ 24,331</u>	<u>\$ -</u>	<u>\$ 3,235</u>	<u>\$ 1,270</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 42,408</u>
<b>Ending Balance: Loans collectively evaluated for impairment:</b>								
Ending Balance Originated Loans:	\$ 207,157	\$ 1,527,944	\$ 106,187	\$ 134,594	\$ 53,356	\$ 726	\$ -	\$ 2,029,964
Ending Balance Acquired Loans:	37,356	145,358	1,596	27,320	18,070	83	-	229,783
Ending Balance Acquired loans with deteriorated credit:	-	204	-	44	199	-	-	447
Ending Balance Loans collectively evaluated for impairment:	<u>\$ 244,513</u>	<u>\$ 1,673,506</u>	<u>\$ 107,783</u>	<u>\$ 161,958</u>	<u>\$ 71,625</u>	<u>\$ 809</u>	<u>\$ -</u>	<u>\$ 2,260,194</u>

**Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)**

The table below sets forth the amounts and types of non-accrual loans in the Company's loan portfolio as of June 30, 2019 and December 31, 2018. Loans are placed on non-accrual status when they become more than 90 days delinquent, or when the collection of principal and/or interest become doubtful. As of June 30, 2019 and December 31, 2018, total non-accrual loans differed from the amount of total loans past due greater than 90 days due to troubled debt restructuring of loans which are maintained on non-accrual status for a minimum of six months and until the borrower has demonstrated its ability to satisfy the terms of the restructured loan.

	<u>As of June 30, 2019</u>	<u>As of December 31, 2018</u>
	(In thousands)	(In thousands)
<b>Non-Accruing Loans:</b>		
<b>Originated loans:</b>		
Residential one-to-four family	\$ 1,022	\$ 1,160
Commercial and multi-family	1,881	2,568
Commercial business <sup>(1)</sup>	745	356
Home equity <sup>(2)</sup>	129	277
<b>Sub-total:</b>	<b>3,777</b>	<b>4,361</b>
<b>Acquired loans initially recorded at fair value:</b>		
Residential one-to-four family	1,116	2,165
Commercial and multi-family	-	605
Commercial business <sup>(1)</sup>	378	48
Home equity <sup>(2)</sup>	217	42
<b>Sub-total:</b>	<b>1,711</b>	<b>2,860</b>
<b>Total</b>	<b>\$ 5,488</b>	<b>\$ 7,221</b>

(1) Includes business lines of credit.

(2) Includes home equity lines of credit.

Nonaccrual loans in the preceding table do not include loans acquired with deteriorated credit quality which were recorded at their fair value at acquisition and totaled \$5.9 million at June 30, 2019, and \$7.0 million at December 31, 2018.

**Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)**

The following table summarizes the average recorded investment and interest income recognized on impaired loans with no related allowance recorded by portfolio class for the three and six months ended June 30, 2019 and 2018 (In thousands):

	Three Months Ended June 30,				Six Months Ended June 30,			
	2019	2019	2018	2018	2019	2019	2018	2018
	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized
<b>Originated loans with no related allowance recorded:</b>								
Residential one-to-four family	\$ 2,818	\$ 18	\$ 1,912	\$ 7	\$ 2,753	\$ 46	\$ 1,965	\$ 15
Commercial and Multi-family	11,499	120	11,973	86	11,903	254	12,052	172
Commercial business <sup>(1)</sup>	1,145	41	-	43	1,088	83	622	87
Home equity <sup>(2)</sup>	680	6	843	7	707	12	912	15
Consumer	-	-	926	-	-	-	-	-
<b>Sub-total:</b>	<b>\$ 16,142</b>	<b>\$ 185</b>	<b>\$ 15,654</b>	<b>\$ 143</b>	<b>\$ 16,451</b>	<b>\$ 395</b>	<b>\$ 15,551</b>	<b>\$ 289</b>
<b>Acquired loans initially recorded at fair value with no related allowance recorded:</b>								
Residential one-to-four family	\$ 2,216	\$ 25	\$ 3,385	\$ 23	\$ 2,518	\$ 50	\$ 3,630	\$ 46
Commercial and Multi-family	3,917	55	3,639	54	3,932	110	3,683	109
Commercial business <sup>(1)</sup>	51	1	-	-	52	2	-	-
Home equity <sup>(2)</sup>	336	3	245	3	291	6	235	7
Consumer	-	-	-	-	7	-	-	-
<b>Sub-total</b>	<b>\$ 6,520</b>	<b>\$ 84</b>	<b>\$ 7,269</b>	<b>\$ 80</b>	<b>\$ 6,800</b>	<b>\$ 168</b>	<b>\$ 7,548</b>	<b>\$ 162</b>
<b>Acquired loans with deteriorated credit with no related allowance recorded:</b>								
Residential one-to-four family <sup>(3)</sup>	\$ 929	\$ 14	\$ 1,035	\$ 16	\$ 960	\$ 30	\$ 1,161	\$ 33
Commercial and Multi-family <sup>(3)</sup>	5,461	7	6,091	122	5,850	13	4,231	244
Construction <sup>(3)</sup>	-	-	1,335	213	-	-	890	426
Commercial business <sup>(1)(3)</sup>	829	-	493	135	823	-	329	270
Home equity <sup>(2)(3)</sup>	45	-	200	5	46	-	133	10
Consumer <sup>(3)</sup>	-	-	27	1	-	-	18	1
<b>Sub-total:</b>	<b>\$ 7,264</b>	<b>\$ 21</b>	<b>\$ 9,181</b>	<b>\$ 492</b>	<b>\$ 7,679</b>	<b>\$ 43</b>	<b>\$ 6,762</b>	<b>\$ 984</b>
<b>Total Impaired Loans with no related allowance recorded:</b>	<b>\$ 29,926</b>	<b>\$ 290</b>	<b>\$ 32,104</b>	<b>\$ 715</b>	<b>\$ 30,930</b>	<b>\$ 606</b>	<b>\$ 29,861</b>	<b>\$ 1,435</b>

(1) Includes business lines of credit.

(2) Includes home equity lines of credit.

(3) Does not include accretable yield on loans acquired with deteriorated credit.



**Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)**

The following table summarizes the average recorded investment and interest income recognized on impaired loans with allowance recorded by portfolio class for the three and six months ended June 30, 2019 and 2018. (In thousands):

	Three Months Ended June 30,				Six Months Ended June 30,			
	2019	2019	2018	2018	2019	2019	2018	2018
	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized
<b>Originated loans with an allowance recorded:</b>								
Residential one-to-four family	\$ 2,452	\$ 24	\$ 4,752	\$ 47	\$ 2,775	\$ 49	\$ 5,125	\$ 95
Commercial and Multi-family	-	-	485	-	37	-	323	-
Commercial business <sup>(1)</sup>	574	27	1,094	20	849	54	1,262	40
Home equity <sup>(2)</sup>	152	2	156	2	152	4	156	3
Consumer	-	-	21	-	-	-	14	-
<b>Sub-total:</b>	<b>\$ 3,178</b>	<b>\$ 53</b>	<b>\$ 6,508</b>	<b>\$ 69</b>	<b>\$ 3,813</b>	<b>\$ 107</b>	<b>\$ 6,880</b>	<b>\$ 138</b>
<b>Acquired loans initially recorded at fair value with an allowance recorded:</b>								
Residential one-to-four family	\$ 3,245	\$ 28	\$ 3,564	\$ 28	\$ 3,169	\$ 52	\$ 3,519	\$ 56
Commercial and Multi-family	897	4	923	5	905	8	1,035	9
Commercial business <sup>(1)</sup>	189	-	-	-	126	-	-	-
Home equity <sup>(2)</sup>	84	1	85	1	84	3	85	3
<b>Sub-total</b>	<b>\$ 4,415</b>	<b>\$ 33</b>	<b>\$ 4,572</b>	<b>\$ 34</b>	<b>\$ 4,284</b>	<b>\$ 63</b>	<b>\$ 4,639</b>	<b>\$ 68</b>
<b>Acquired loans with deteriorated credit with an allowance recorded:</b>								
Residential one-to-four family <sup>(3)</sup>	\$ 447	\$ 7	\$ 370	\$ 5	\$ 420	\$ 12	\$ 246	\$ 10
<b>Sub-total:</b>	<b>\$ 447</b>	<b>\$ 7</b>	<b>\$ 370</b>	<b>\$ 5</b>	<b>\$ 420</b>	<b>\$ 12</b>	<b>\$ 246</b>	<b>\$ 10</b>
<b>Total Impaired Loans with an allowance recorded:</b>	<b>\$ 8,040</b>	<b>\$ 93</b>	<b>\$ 11,450</b>	<b>\$ 108</b>	<b>\$ 8,517</b>	<b>\$ 182</b>	<b>\$ 11,765</b>	<b>\$ 216</b>

(1) Includes business lines of credit.

(2) Includes home equity lines of credit.

(3) Does not include accretible yield on loans acquired with deteriorated credit.

**Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)**

The following table summarizes the recorded investment and unpaid principal balances where there is no related allowance on impaired loans by portfolio class at June 30, 2019 and December 31, 2018. (In thousands):

	As of June 30, 2019			As of December 31, 2018		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
<b>Originated loans with no related allowance recorded:</b>						
Residential one-to-four family	\$ 2,112	\$ 2,180	\$ -	\$ 2,623	\$ 2,689	\$ -
Commercial and multi-family	11,266	11,749	-	12,711	13,308	-
Commercial business <sup>(1)</sup>	1,138	3,714	-	974	3,411	-
Home equity <sup>(2)</sup>	606	614	-	762	779	-
<b>Sub-total:</b>	<b>\$ 15,122</b>	<b>\$ 18,257</b>	<b>\$ -</b>	<b>\$ 17,070</b>	<b>\$ 20,187</b>	<b>\$ -</b>
<b>Acquired loans initially recorded at fair value with no related allowance recorded:</b>						
Residential one-to-four family	\$ 2,049	\$ 2,175	\$ -	\$ 3,123	\$ 3,254	\$ -
Commercial and Multi-family	3,903	3,903	-	3,961	3,961	-
Commercial business <sup>(1)</sup>	50	50	-	53	53	-
Home equity <sup>(2)</sup>	413	416	-	222	222	-
<b>Sub-total:</b>	<b>\$ 6,415</b>	<b>\$ 6,544</b>	<b>\$ -</b>	<b>\$ 7,359</b>	<b>\$ 7,490</b>	<b>\$ -</b>
<b>Acquired loans with deteriorated credit with no related allowance recorded:</b>						
Residential one-to-four family	\$ 842	\$ 1,398	\$ -	\$ 1,023	\$ 1,579	\$ -
Commercial and Multi-family	5,450	6,574	-	6,628	7,957	-
Commercial business <sup>(1)</sup>	899	6,453	-	810	6,253	-
Home equity <sup>(2)</sup>	43	52	-	49	57	-
<b>Sub-total:</b>	<b>\$ 7,234</b>	<b>\$ 14,477</b>	<b>\$ -</b>	<b>\$ 8,510</b>	<b>\$ 15,846</b>	<b>\$ -</b>
<b>Total Impaired Loans with no related allowance recorded:</b>	<b>\$ 28,771</b>	<b>\$ 39,278</b>	<b>\$ -</b>	<b>\$ 32,939</b>	<b>\$ 43,523</b>	<b>\$ -</b>

(1) Includes business lines of credit.

(2) Includes home equity lines of credit.

**Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)**

The following table summarizes the recorded investment, unpaid principal balance, and the related allowance on impaired loans by portfolio class at June 30, 2019 and December 31, 2018. (In thousands):

	As of June 30, 2019			As of December 31, 2018		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
<b>Originated loans with an allowance recorded:</b>						
Residential one-to-four family	\$ 2,442	\$ 2,449	\$ 92	\$ 3,420	\$ 3,420	\$ 229
Commercial and Multi-family	-	-	-	111	153	111
Commercial business <sup>(1)</sup>	817	1,944	773	1,398	1,549	905
Home equity <sup>(2)</sup>	151	151	19	153	153	21
<b>Sub-total:</b>	<b>\$ 3,410</b>	<b>\$ 4,544</b>	<b>\$ 884</b>	<b>\$ 5,082</b>	<b>\$ 5,275</b>	<b>\$ 1,266</b>
<b>Acquired loans initially recorded at fair value with an allowance recorded:</b>						
Residential one-to-four family	\$ 3,215	\$ 3,380	\$ 500	\$ 3,016	\$ 3,166	\$ 532
Commercial and Multi-family	890	1,079	315	920	1,094	369
Commercial business <sup>(1)</sup>	377	1,489	377	-	-	-
Home equity <sup>(2)</sup>	84	84	5	84	84	5
<b>Sub-total</b>	<b>\$ 4,566</b>	<b>\$ 6,032</b>	<b>\$ 1,197</b>	<b>\$ 4,020</b>	<b>\$ 4,344</b>	<b>\$ 906</b>
<b>Acquired loans with deteriorated credit with an allowance recorded:</b>						
Residential one-to-four family	\$ 528	\$ 575	\$ 12	\$ 367	\$ 414	\$ 9
<b>Sub-total:</b>	<b>\$ 528</b>	<b>\$ 575</b>	<b>\$ 12</b>	<b>\$ 367</b>	<b>\$ 414</b>	<b>\$ 9</b>
<b>Total Impaired Loans with an allowance recorded:</b>	<b>\$ 8,504</b>	<b>\$ 11,151</b>	<b>\$ 2,093</b>	<b>\$ 9,469</b>	<b>\$ 10,033</b>	<b>\$ 2,181</b>
<b>Total Impaired Loans with no related allowance recorded:</b>	<b>\$ 28,771</b>	<b>\$ 39,278</b>	<b>\$ -</b>	<b>\$ 32,939</b>	<b>\$ 43,523</b>	<b>\$ -</b>
<b>Total Impaired Loans:</b>	<b>\$ 37,275</b>	<b>\$ 50,429</b>	<b>\$ 2,093</b>	<b>\$ 42,408</b>	<b>\$ 53,556</b>	<b>\$ 2,181</b>

(1) Includes business lines of credit.

(2) Includes home equity lines of credit.

**Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)**

A troubled debt restructured (“TDR”) is a loan that has been modified whereby the Company has agreed to make certain concessions to a borrower to meet the needs of both the borrower and the Company to maximize the ultimate recovery of a loan. A TDR occurs when a borrower is experiencing, or is expected to experience, financial difficulties and the loan is modified using a concession that would otherwise not be granted to the borrower. The types of concessions granted generally include, but are not limited to interest rate reductions, limitations on the accrued interest charged, term extensions, and deferment of principal. All TDRs were considered impaired and therefore were individually evaluated for impairment in the calculation of the allowance for loan losses. Prior to their classification as TDRs, certain of these loans had been collectively evaluated for impairment in the calculation of the allowance for loan losses.

	<u>At June 30, 2019</u>	<u>At December 31, 2018</u>
	(In thousands)	
Recorded investment in TDRs:		
Accrual status	\$ 21,828	\$ 22,477
Non-accrual status	2,201	4,136
Total recorded investment in TDRs	<u>\$ 24,029</u>	<u>\$ 26,613</u>

There were no new TDRs originated for the three months ended June 30, 2019 and June 30, 2018.

TDRs originated for the six months ended June 30, 2019 totaled \$1.2 million for three contracts and \$819,000 for two contracts during the six months ended June 30, 2018.

TDRs for which there was a payment default within twelve months of restructuring totaled \$0 during the three months ended June 30, 2019 and \$639,000 for one contract during the three months ended June 30, 2018.

TDRs for which there was a payment default within twelve months of restructuring totaled \$0 during the six months ended June 30, 2019 and \$851,674 for two contracts during the six months ended June 30, 2018.

**Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)**

The following table sets forth the delinquency status of total loans receivable as of June 30, 2019:

	30-59 Days Past Due	60-90 Days Past Due	Greater Than 90 Days	Total Past Due	Current	Total Loans Receivable	Loans Receivable >90 Days and Accruing
	(In thousands)						
<b>Originated loans:</b>							
Residential one-to-four family	\$ 1,851	\$ 630	\$ 214	\$ 2,695	\$ 214,047	\$ 216,742	\$ -
Commercial and multi-family	7,694	1,062	1,257	10,013	1,546,567	1,556,580	-
Construction	-	-	-	-	134,963	134,963	-
Commercial business <sup>(1)</sup>	593	-	553	1,146	139,834	140,980	-
Home equity <sup>(2)</sup>	-	-	37	37	47,047	47,084	-
Consumer	-	-	-	-	676	676	-
<b>Sub-total:</b>	<b>\$ 10,138</b>	<b>\$ 1,692</b>	<b>\$ 2,061</b>	<b>\$ 13,891</b>	<b>\$ 2,083,134</b>	<b>\$ 2,097,025</b>	<b>\$ -</b>
<b>Acquired loans initially recorded at fair value:</b>							
Residential one-to-four family	\$ 267	\$ 387	\$ 986	\$ 1,640	\$ 38,936	\$ 40,576	\$ -
Commercial and multi-family	2,922	259	-	3,181	136,722	139,903	-
Construction	-	-	-	-	-	-	-
Commercial business <sup>(1)</sup>	358	-	378	736	21,913	22,649	-
Home equity <sup>(2)</sup>	188	41	199	428	16,173	16,601	-
Consumer	-	-	-	-	51	51	-
<b>Sub-total:</b>	<b>\$ 3,735</b>	<b>\$ 687</b>	<b>\$ 1,563</b>	<b>\$ 5,985</b>	<b>\$ 213,795</b>	<b>\$ 219,780</b>	<b>\$ -</b>
<b>Acquired loans with deteriorated credit:</b>							
Residential one-to-four family	\$ -	\$ -	\$ -	\$ -	\$ 1,370	\$ 1,370	\$ -
Commercial and multi-family	-	-	4,859	4,859	790	5,649	-
Commercial business <sup>(1)</sup>	-	699	188	887	53	940	-
Home equity <sup>(2)</sup>	199	-	43	242	-	242	-
<b>Sub-total:</b>	<b>\$ 199</b>	<b>\$ 699</b>	<b>\$ 5,090</b>	<b>\$ 5,988</b>	<b>\$ 2,213</b>	<b>\$ 8,201</b>	<b>\$ -</b>
<b>Total</b>	<b>\$ 14,072</b>	<b>\$ 3,078</b>	<b>\$ 8,714</b>	<b>\$ 25,864</b>	<b>\$ 2,299,142</b>	<b>\$ 2,325,006</b>	<b>\$ -</b>

(1) Includes business lines of credit.

(2) Includes home equity lines of credit.

**Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)**

The following table sets forth the delinquency status of total loans receivable at December 31, 2018:

	30-59 Days Past Due	60-90 Days Past Due	Greater Than 90 Days	Total Past Due	Current	Total Loans Receivable	Loans Receivable >90 Days and Accruing
(In thousands)							
Originated loans:							
Residential one-to-four family	\$ 980	\$ 1,014	\$ 1,452	\$ 3,446	\$ 209,754	\$ 213,200	\$ 545
Commercial and multi-family	7,074	299	988	8,361	1,532,405	1,540,766	877
Construction	-	-	-	-	106,187	106,187	-
Commercial business <sup>(1)</sup>	1,331	-	349	1,680	135,286	136,966	-
Home equity <sup>(2)</sup>	498	87	-	585	53,686	54,271	-
Consumer	-	-	-	-	726	726	-
Sub-total:	\$ 9,883	\$ 1,400	\$ 2,789	\$ 14,072	\$ 2,038,044	\$ 2,052,116	\$ 1,422
Acquired loans initially recorded at fair value:							
Residential one-to-four family	\$ 1,117	\$ 520	\$ 1,917	\$ 3,554	\$ 39,941	43,495	\$ -
Commercial and multi-family	1,480	78	-	1,558	148,681	150,239	-
Construction	594	-	-	594	1,002	1,596	-
Commercial business <sup>(1)</sup>	1,876	-	46	1,922	25,451	27,373	-
Home equity <sup>(2)</sup>	682	22	42	746	17,630	18,376	-
Consumer	-	-	-	-	83	83	-
Sub-total:	\$ 5,749	\$ 620	\$ 2,005	\$ 8,374	\$ 232,788	\$ 241,162	\$ -
Acquired loans with deteriorated credit:							
Residential one-to-four family	\$ -	\$ -	\$ -	\$ -	\$ 1,390	\$ 1,390	\$ -
Commercial and multi-family	-	-	6,012	6,012	820	6,832	-
Construction	-	-	-	-	-	-	-
Commercial business <sup>(1)</sup>	-	-	806	806	48	854	-
Home equity <sup>(2)</sup>	-	-	48	48	200	248	-
Consumer	-	-	-	-	-	-	-
Sub-total:	\$ -	\$ -	\$ 6,866	\$ 6,866	\$ 2,458	\$ 9,324	\$ -
Total	\$ 15,632	\$ 2,020	\$ 11,660	\$ 29,312	\$ 2,273,290	\$ 2,302,602	\$ 1,422

(1) Includes business lines of credit.

(2) Includes home equity lines of credit.

**Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)**

**Criticized and Classified Assets.**

Company policies provide for a classification system for problem assets. Under this classification system, problem assets are classified as “substandard,” “doubtful,” or “loss.”

When the Company classifies problem assets, the Company may establish general allowances for loan losses in an amount deemed prudent by management. General allowances represent loss allowances which have been established to recognize the inherent risk associated with lending activities, but which, unlike specific allowances, have not been allocated to particular problem assets. A portion of general loss allowances established to cover possible losses related to assets classified as substandard or doubtful may be included in determining our regulatory capital. Specific valuation allowances for loan losses generally do not qualify as regulatory capital. As of June 30, 2019, we had \$0 in assets classified as losses, and \$22.7 million in assets classified as substandard, of which \$22.7 million were classified as impaired. The loans classified as substandard are secured either by residential real estate, commercial real estate or heavy equipment. The loans that have been classified substandard were classified as such primarily due to payment status, because updated financial information has not been timely provided, or the collateral underlying the loan is in the process of being revalued.

The Company’s internal credit risk grades are based on the definitions currently utilized by the banking regulatory agencies. The grades assigned and definitions are as follows, and loans graded excellent, above average, good and watch list (risk ratings 1-5) are treated as “pass” for grading purposes. The “criticized” risk rating (6) and the “classified” risk ratings (7-9) are detailed below:

6 – *Special Mention*- Loans currently performing but with potential weaknesses including adverse trends in borrower’s operations, credit quality, financial strength, or possible collateral deficiency.

7 – *Substandard*- Loans that are inadequately protected by current sound worth, paying capacity, and collateral support. Loans on “nonaccrual” status. The loan needs special and corrective attention.

8 – *Doubtful*- Weaknesses in credit quality and collateral support make full collection improbable, but pending reasonable factors remain sufficient to defer the loss status.

9 – *Loss*- Continuance as a bankable asset is not warranted. However, this does not preclude future attempts at partial recovery.

The following table presents the loan portfolio types summarized by the aggregate pass rating and the classified ratings of special mention, substandard, doubtful, and loss within the Company’s internal risk rating system as of June 30, 2019. (In thousands):

	<u>Pass</u>	<u>Special Mention</u>	<u>Substandard</u>	<u>Doubtful</u>	<u>Loss</u>	<u>Total</u>
<b>Originated loans:</b>						
Residential one-to-four family	\$ 213,084	\$ 2,006	\$ 1,652	\$ -	\$ -	\$ 216,742
Commercial and multi-family	1,544,930	2,209	9,441	-	-	1,556,580
Construction	133,585	1,378	-	-	-	134,963
Commercial business <sup>(1)</sup>	137,350	2,044	1,586	-	-	140,980
Home equity <sup>(2)</sup>	46,894	61	129	-	-	47,084
Consumer	670	6	-	-	-	676
<b>Sub-total:</b>	<b>\$ 2,076,513</b>	<b>\$ 7,704</b>	<b>\$ 12,808</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2,097,025</b>
<b>Acquired loans initially recorded at fair value:</b>						
Residential one-to-four family	\$ 39,363	\$ -	\$ 1,213	\$ -	\$ -	\$ 40,576
Commercial and multi-family	136,619	1,150	2,134	-	-	139,903
Construction	-	-	-	-	-	-
Commercial business <sup>(1)</sup>	21,196	1,076	377	-	-	22,649
Home equity <sup>(2)</sup>	16,362	-	239	-	-	16,601
Consumer	51	-	-	-	-	51
<b>Sub-total:</b>	<b>\$ 213,591</b>	<b>\$ 2,226</b>	<b>\$ 3,963</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 219,780</b>
<b>Acquired loans with deteriorated credit:</b>						
Residential one-to-four family	\$ 800	\$ 557	\$ 13	\$ -	\$ -	\$ 1,370
Commercial and multi-family	199	497	4,953	-	-	5,649
Construction	-	-	-	-	-	-
Commercial business <sup>(1)</sup>	-	41	899	-	-	940
Home equity <sup>(2)</sup>	199	-	43	-	-	242
Consumer	-	-	-	-	-	-
<b>Sub-total:</b>	<b>\$ 1,198</b>	<b>\$ 1,095</b>	<b>\$ 5,908</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 8,201</b>
<b>Total Gross Loans</b>	<b>\$ 2,291,302</b>	<b>\$ 11,025</b>	<b>\$ 22,679</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2,325,006</b>

(1) Includes business lines of credit.

(2) Includes home equity lines of credit.





**Note 7 - Loans Receivable and Allowance for Loan Losses (Continued)**

The following table presents the loan portfolio types summarized by the aggregate pass rating and the classified ratings of special mention, substandard, doubtful, and loss within the Company's internal risk rating system as of December 31, 2018. (In thousands):

	Pass	Special Mention	Substandard	Doubtful	Loss	Total
<b>Originated loans:</b>						
Residential one-to-four family	\$ 207,991	\$ 2,400	\$ 2,809	\$ -	\$ -	\$ 213,200
Commercial and multi-family	1,526,591	3,608	10,567	-	-	1,540,766
Construction	105,886	301	-	-	-	106,187
Commercial business <sup>(1)</sup>	133,054	1,923	1,989	-	-	136,966
Home equity <sup>(2)</sup>	53,903	91	277	-	-	54,271
Consumer	719	7	-	-	-	726
<b>Sub-total:</b>	<b>\$ 2,028,144</b>	<b>\$ 8,330</b>	<b>\$ 15,642</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2,052,116</b>
<b>Acquired loans initially recorded at fair value:</b>						
Residential one-to-four family	\$ 41,009	\$ 1	\$ 2,485	\$ -	\$ -	\$ 43,495
Commercial and multi-family	146,701	2,618	920	-	-	150,239
Construction	1,596	-	-	-	-	1,596
Commercial business <sup>(1)</sup>	26,199	1,128	46	-	-	27,373
Home equity <sup>(2)</sup>	18,309	-	67	-	-	18,376
Consumer	83	-	-	-	-	83
<b>Sub-total:</b>	<b>\$ 233,897</b>	<b>\$ 3,747</b>	<b>\$ 3,518</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 241,162</b>
<b>Acquired loans with deteriorated credit:</b>						
Residential one-to-four family	\$ 812	\$ 562	\$ 16	\$ -	\$ -	\$ 1,390
Commercial and multi-family	204	502	6,126	-	-	6,832
Construction	-	-	-	-	-	-
Commercial business <sup>(1)</sup>	(4)	48	810	-	-	854
Home equity <sup>(2)</sup>	199	-	49	-	-	248
<b>Sub-total:</b>	<b>\$ 1,211</b>	<b>\$ 1,112</b>	<b>\$ 7,001</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 9,324</b>
<b>Total Gross Loans</b>	<b>\$ 2,263,252</b>	<b>\$ 13,189</b>	<b>\$ 26,161</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 2,302,602</b>

(1) Includes business lines of credit.

(2) Includes home equity lines of credit.

## **Note 8 – Stockholders' Equity**

On April 17, 2018, the Company issued 631,896 shares of its common stock, 438,889 shares of series E 6% non-cumulative convertible preferred stock and 6,465 shares of series F 6% non-cumulative convertible preferred stock in connection with its acquisition of IA Bancorp, Inc. The series E 6% non-cumulative convertible preferred stock was converted, at the shareholders' discretion, on July 10, 2018. The series F 6% non-cumulative perpetual convertible preferred stock is convertible at the shareholder's discretion.

On May 16, 2018, the Company issued 82,950 shares of its common stock in connection with the conversion of the 438,889 shares of Series E preferred stock issued in connection with the acquisition of IA Bancorp, Inc.

On January 30, 2019, the Company closed a private placement of Series G 6.0% Noncumulative Perpetual Preferred Stock, resulting in gross proceeds of \$5,330,000 for 533 shares.

On February 25, 2019, the Company closed a private placement offering of 496,224 shares of its common stock, of which directors and officers of the Company purchased 286,244 shares (the "Offering"). The Offering resulted in gross proceeds of \$6.272 million to the Company.

## **Note 9 – Goodwill and Other Intangible Assets**

The Company's intangible assets consist of goodwill and core deposit intangibles in connection with the acquisition of IA Bancorp, Inc. as of April 17, 2018. Goodwill is not amortized but is subject to annual tests for impairment or more often if events or circumstances indicate it may be impaired.

The Company's core deposit intangibles are amortized on an accelerated basis using an estimated life of 10 years and in accordance with U.S. GAAP are evaluated annually for impairment. An impairment loss will be recognized if the carrying amount of the intangible asset is not recoverable and exceeds fair value. The carrying amount of the intangible asset is not considered recoverable if it exceeds the sum of the undiscounted cash flows expected to result from the use of the asset.

We believe that the fair values of our intangible assets were in excess of their carrying amounts and therefore there was no impairment to intangible assets at June 30, 2019.

Amortization expense of the core deposit intangibles was \$18,000 and \$37,000 for the three and six months ended June 30, 2019. The unamortized balance of the core deposit intangibles and the amount of goodwill at June 30, 2019 were \$334,000 and \$5.2 million, respectively.

## Note 10 – Fair Values of Financial Instruments

Guidance on fair value measurements establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy are as follows:

**Level 1:** Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

**Level 2:** Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.

**Level 3:** Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e. supported with little or no market activity).

An asset or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

The only assets or liabilities that the Company measured at fair value on a recurring basis were as follows. (In thousands):

Description	Total	(Level 1) Quoted Prices in Active Markets for Identical Assets	(Level 2) Significant Other Observable Inputs	(Level 3) Significant Unobservable Inputs
<b>As of June 30, 2019:</b>				
<b>Securities Available for Sale</b>				
Residential mortgage backed securities	\$ 112,488	\$ -	\$ 112,488	\$ -
Municipal obligations	3,770	-	3,770	-
<b>Total Securities Available for Sale</b>	<b>116,258</b>	<b>-</b>	<b>116,258</b>	<b>-</b>
<b>Preferred Stock</b>				
Equity Investments	5,901	5,901	-	-
<b>Total Securities Available for Sale</b>	<b>\$ 5,901</b>	<b>\$ 5,901</b>	<b>\$ -</b>	<b>\$ -</b>
<b>As of December 31, 2018:</b>				
<b>Securities Available for Sale</b>				
Residential mortgage backed securities	\$ 115,640	\$ -	\$ 115,640	\$ -
Municipal obligations	3,695	-	3,695	-
<b>Total Securities Available for Sale</b>	<b>119,335</b>	<b>-</b>	<b>119,335</b>	<b>-</b>
<b>Preferred Stock</b>				
Equity Investments	7,672	7,672	-	-
<b>Total Securities</b>	<b>\$ 7,672</b>	<b>\$ 7,672</b>	<b>\$ -</b>	<b>\$ -</b>

The Company's policy is to recognize transfers between levels as of the actual date of the event or change in circumstances that caused the transfer. There were no transfers of assets or liabilities into or out of Level 1, Level 2, or Level 3 of the fair value hierarchy during the three months ended June 30, 2019 and 2018.

The only assets or liabilities that the Company measured at fair value on a nonrecurring basis were as follows. (In thousands):

Description	Total	(Level 1) Quoted Prices in Active Markets for Identical Assets	(Level 2) Significant Other Observable Inputs	(Level 3) Significant Unobservable Inputs
<b>As of June 30, 2019</b>				
<b>Impaired Loans</b>	<b>\$ 6,411</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 6,411</b>
<b>Other real estate owned</b>	<b>\$ 1,235</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,235</b>
<b>As of December 31, 2018:</b>				
Impaired Loans	\$ 7,288	\$ -	\$ -	\$ 7,288
Other real estate owned	\$ 1,333	\$ -	\$ -	\$ 1,333

## Note 10 – Fair Values of Financial Instruments (Continued)

The following tables present additional quantitative information as of June 30, 2019 and December 31, 2018 about assets measured at fair value on a nonrecurring basis and for which the Company has utilized adjusted Level 3 inputs to determine fair value. (Dollars in thousands):

### Quantitative Information about Level 3 Fair Value Measurements

	Fair Value Estimate	Valuation Techniques	Unobservable Input	Range
<b>June 30, 2019:</b>				
<b>Impaired Loans</b>	\$ 6,411	Appraisal of collateral (1)	Appraisal adjustments (2)	0%-10%
<b>Other real estate owned</b>	\$ 1,235	Appraisal of collateral (1)	Appraisal adjustments (2)	0%-10%
	Fair Value Estimate	Valuation Techniques	Unobservable Input	Range
<b>December 31, 2018:</b>				
<b>Impaired Loans</b>	\$ 7,288	Appraisal of collateral (1)	Appraisal adjustments (2)	0%-10%
<b>Other real estate owned</b>	\$ 1,333	Appraisal of collateral (1)	Appraisal adjustments (2)	0%-10%

- (1) Fair value is generally determined through independent appraisals of the underlying collateral, which generally include various level 3 inputs which are not objectively determinable.
- (2) Appraisals may be adjusted by management for qualitative factors such as economic conditions and estimated liquidation expenses. The range of liquidation expenses and other appraisal adjustments are presented as a percent of the appraisal.

The following information should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only provided for a limited portion of the Company's assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Company's disclosures and those of other companies may not be meaningful. The following methods and assumptions were used to estimate the fair values of the Company's financial instruments as of June 30, 2019 and December 31, 2018.

#### Cash and Cash Equivalents and Interest-Earning Time Deposits (Carried at Cost)

The carrying amounts reported in the consolidated statements of financial condition for cash and short-term instruments approximate fair values.

#### Securities Available for Sale

The fair value of securities available for sale (carried at fair value) are determined by matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted prices.

#### Equity Securities

The fair values of available-for-sale securities are based on quoted market prices (Level 1).

#### Loans Held for Sale (Carried at Lower of Cost or Fair Value)

The fair value of loans held for sale is determined, when possible, using quoted secondary-market prices. If no such quoted prices exist, the fair value of a loan is determined using quoted prices for a similar loan or loans, adjusted for specific attributes of that loan. Loans held for sale are carried at their cost as of June 30, 2019 and December 31, 2018.

#### Loans Receivable (Carried at Cost)

The fair value of loans are estimated using discounted cash flow analyses, using market rates at the balance sheet date that reflect the credit and interest rate-risk inherent in the loans. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal. Generally, for variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values.

## **Note 10 – Fair Values of Financial Instruments (Continued)**

### **Impaired Loans**

A loan is impaired when, based on current information and events, it is probable that a creditor will be unable to collect all amounts due according to the original contractual terms of the loan agreement. Impaired loans are measured based on the present value of expected future cash flows discounted at the loan's effective interest rate, or as a practical expedient, at the loans observable market price or the fair value of the collateral if the loan is collateral dependent. Fair value is generally determined based upon independent third-party appraisals of the properties, or discounted cash flows based upon the expected proceeds. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements. The fair value at June 30, 2019 and December 31, 2018 consisted of the loan balances of \$8.5 million and \$9.5 million, net of a valuation allowance of \$2.1 million and \$2.2 million, respectively.

### **Real Estate Owned (Generally Carried at Lower of Cost or Fair Value)**

Real Estate Owned is generally carried at fair value which is determined based upon independent third-party appraisals of the properties, or based upon the expected proceeds from a pending sale. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements.

### **FHLB of New York Stock (Carried at Cost)**

The carrying amount of restricted investment in bank stock approximates fair value, and considers the limited marketability of such securities.

### **Interest Receivable and Payable (Carried at Cost)**

The carrying amount of interest receivable and interest payable approximates its fair value.

### **Deposits (Carried at Cost)**

The fair values disclosed for demand deposits (e.g., interest and non-interest checking, passbook savings and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market on certificates to a schedule of aggregated expected monthly maturities on time deposits.

### **Borrowings and Subordinated Debt (Carried at Cost)**

Fair values are estimated using discounted cash flow analysis, based on quoted prices for new long-term debt with similar credit risk characteristics, terms and remaining maturity. Prices obtained from this active market represent a market value that is deemed to represent the transfer price if the liability were assumed by a third party.

### **Off-Balance Sheet Financial Instruments**

Fair values for the Company's off-balance sheet financial instruments (lending commitments and unused lines of credit) are based on fees currently charged in the market to enter into similar agreements, taking into account, the remaining terms of the agreements and the counterparties' credit standing. The fair value of these commitments was deemed immaterial and is not presented in the accompanying table.

**Note 10 – Fair Values of Financial Instruments (Continued)**

The carrying values and estimated fair values of financial instruments were as follows as of June 30, 2019 and December 31, 2018:

<b>As of June 30, 2019</b>					
	<b>Carrying</b>		<b>Quoted Prices in Active</b>	<b>Significant</b>	<b>Significant</b>
	<b>Value</b>	<b>Fair Value</b>	<b>Markets for Identical Assets</b>	<b>Other Observable</b>	<b>Unobservable</b>
			<b>(Level 1)</b>	<b>Inputs</b>	<b>Inputs</b>
				<b>(Level 2)</b>	<b>(Level 3)</b>
(In thousands)					
Financial assets:					
Cash and cash equivalents	\$ 227,642	\$ 227,642	\$ 227,642	\$ -	\$ -
Interest-earning time deposits	735	735	735	-	-
Debt securities available for sale	116,258	116,258	-	116,258	-
Equity investments	5,901	5,901	5,901	-	-
Loans held for sale	-	-	-	-	-
Loans receivable, net	2,299,765	2,302,528	-	-	2,302,528
FHLB of New York stock, at cost	13,821	13,821	-	13,821	-
Accrued interest receivable	9,315	9,315	-	9,315	-
Other Real Estate Owned	1,235	1,235	-	-	1,235
Financial liabilities:					
Deposits	2,208,222	2,218,589	1,139,602	1,078,987	-
Borrowings	245,800	245,305	-	245,305	-
Subordinated debentures	36,693	36,619	-	36,619	-
Accrued interest payable	2,849	2,849	-	2,849	-
As of December 31, 2018					
	<b>Carrying</b>		<b>Quoted Prices in Active</b>	<b>Significant</b>	<b>Significant</b>
	<b>Value</b>	<b>Fair Value</b>	<b>Markets for Identical Assets</b>	<b>Other Observable</b>	<b>Unobservable</b>
			<b>(Level 1)</b>	<b>Inputs</b>	<b>Inputs</b>
				<b>(Level 2)</b>	<b>(Level 3)</b>
(In thousands)					
Financial assets:					
Cash and cash equivalents	\$ 195,264	\$ 195,264	\$ 195,264	\$ -	\$ -
Interest-earning time deposits	735	735	735	-	-
Debt securities available for sale	119,335	119,335	-	119,335	-
Equity investments	7,672	7,672	7,672	-	-
Loans held for sale	1,153	1,153	-	1,153	-
Loans receivable, net	2,278,492	2,245,150	-	-	2,245,150
FHLB of New York stock, at cost	13,405	13,405	-	13,405	-
Accrued interest receivable	8,378	8,378	-	8,378	-
Other Real Estate Owned	1,333	1,333	-	-	1,333
Financial liabilities:					
Deposits	2,180,724	2,189,404	1,075,539	1,113,865	-
Borrowings	245,800	244,049	-	244,049	-
Subordinated debentures	36,577	36,316	-	36,316	-
Accrued interest payable	2,561	2,561	-	2,561	-

## Note 11 – Subordinated debt

On July 30, 2018, the Company issued \$33.5 million of fixed-to-floating rate subordinated debentures (the “Notes”) in a private placement. The Notes have a ten-year term and bear interest at a fixed annual rate of 5.625% for the first five years of the term (the “Fixed Interest Rate Period”). From and including August 1, 2023, the interest rate will adjust to a floating rate based on the three-month LIBOR plus 2.72%. until redemption or maturity (the “Floating Interest Rate Period”). The Notes are scheduled to mature on August 1, 2028. Subject to limited exceptions, the Company cannot redeem the Notes for the first five years of the term. The Company will pay interest in arrears semi-annually during the Fixed Interest Rate Period and quarterly during the Floating Interest Rate Period during the term of the Notes. The Notes constitute an unsecured and subordinated obligation of the Company and rank junior in right of payment to any senior indebtedness and obligations to general and secured creditors. The Notes qualify as Tier 2 capital for the Company for regulatory purposes, when applicable, and the portion that the Company contributes to the Bank will qualify as Tier 1 capital for the Bank. The additional capital will be used for general corporate purposes including organic growth initiatives. Subordinated debt includes associated deferred costs of \$930,000 at June 30, 2019.

The Company also has \$4,124,000 of mandatory redeemable Trust Preferred securities. The interest rate on these floating rate junior subordinated debentures adjusts quarterly, equal to the three-month LIBOR and 2.65%.

As it is anticipated that LIBOR will be discontinued after 2021, the Company is reviewing the agreements for the above debentures to determine alternative reference rates, and does not anticipate there will be a significant financial statement impact.

## Note 12 – Lease Obligations

In February 2016, FASB issued ASU 2016-02, *Leases*, which requires a lessee to recognize the assets and liabilities that arise from all leases with a term greater than 12 months. The core principle requires the lessee to recognize a liability to make lease payments and a right-of-use (“ROU”) asset. The Company adopted this standard in the first quarter of 2019 using the option to apply the transition provisions of the new standard at the adoption date instead of the earliest period presented as provided in ASU 2018-11.

The Company leases 28 of our offices under various operating lease agreements. The leases have remaining terms of 1 year to 13 years. The leases contain provisions for the payment by the Company of its pro-rata share of real estate taxes, insurance, common area maintenance and other variable expenses. The Company will allocate payments made under such leases between lease and non-lease components. Some leases contain renewal options and options to purchase the assets.

The Company evaluates its contracts and service agreements in order to determine if there is an asset imbedded in such contracts and agreements. Such determination is based upon whether there is a specific asset covered by the agreement, whether the Company is entitled to all of the economic benefits to the asset over the term of the agreement, and whether the Company has full control and use of the asset over the term of the agreement without substitution rights or direction of use of the asset by the lessor.

The Company includes in its determination of its lease liability and concurrent right of use asset those renewal or purchase options for which it is reasonably certain it will exercise. Currently, the Company does not expect to exercise such options and, accordingly, they are excluded in the determination of the lease liabilities and the concurrent right of use assets.

The Company has elected not to recognize a lease liability and a right of use asset for leases with a lease term of 12 or fewer months.

To calculate its lease liabilities, the Company uses a discount rate based upon the applicable borrowing rates of the Federal Home Loan Bank for maturities corresponding to the termination dates of the specific leases.

The following tables present certain information related to the Company’s adoption of ASU 2016-02 (in thousands):

	<u>Three Months Ended</u> <u>June 30, 2019</u>	<u>Six Months Ended</u> <u>June 30, 2019</u>
Operating lease cost	\$ 812	\$ 1,562
Variable lease cost-operating leases	\$ 170	\$ 302

### At June 30, 2019

Supplemental balance sheet information related to leases:

#### **Operating Leases**

Operating lease right-of-use assets	\$ 14,650
Current liabilities	\$ 2,649
Operating lease liabilities (noncurrent portion)	12,075
Total operating lease liabilities	<u>\$ 14,724</u>

The following tables summarize the Company’s weighted average remaining lease terms and weighted average discount rates:

#### **Weighted Average Remaining Lease Term**

Operating leases	7 years
------------------	---------

#### **Weighted Average Discount Rate**

Operating leases	3.15 %
------------------	--------

## Note 12 – Lease Obligations (continued)

The following table summarizes the Company’s maturity of lease obligations for operating and finance leases at June 30, 2019:

### Maturities of lease liabilities:

		<u>At June 30, 2019</u>
		<u>Operating Leases</u>
One year or less	\$	2,649
Over one year through three years		4,871
Over three years through five years		3,356
Over five years		3,848
Total	\$	<u>14,724</u>

## Note 13 – Subsequent Events

On July 10, 2019, the Board of Directors of the Company declared a common stock dividend of \$0.14 per share to shareholders of record on August 9, 2019 with a payment date of August 23, 2019.

## ITEM 2.

### Management’s Discussion and Analysis of Financial Condition and Results of Operations

#### Forward-Looking Statements

This report on Form 10-Q contains “forward-looking statements” as defined in the Private Securities Litigation Reform Act of 1995, or the PSLRA. Such forward-looking statements, in addition to historical information, involve risk and uncertainties, and are based on the beliefs, assumptions and expectations of our management team. Words such as “expects,” “believes,” “should,” “plans,” “anticipates,” “will,” “potential,” “could,” “intend,” “may,” “outlook,” “predict,” “project,” “would,” “estimated,” “assumes,” “likely,” and variation of such similar expressions are intended to identify such forward-looking statements. Forward-looking statements speak only as of the date they are made. Because forward-looking statements are subject to assumptions and uncertainties, actual results or future events could differ, possibly materially, from those that we anticipated in our forward-looking statements and future results could differ materially from historical performance.

Factors that could cause future results to vary from current management expectations as reflected in our forward looking statements include, but are not limited to:

- unfavorable economic conditions in the United States generally and particularly in our primary market area;
- the effects of declines in housing markets and real estate values that may adversely impact the collateral underlying our loans;
- increase in unemployment levels and slowdowns in economic growth;
- our level of non-performing assets and the costs associated with resolving any problem loans including litigation and other costs;
- the impact of changes in interest rates and the credit quality and strength of underlying collateral and the effect of such changes on the market value of our loan and investment securities portfolios;
- the credit risk associated with our loan portfolio;
- changes in the quality and composition of the Bank’s loan and investment portfolios;
- changes in our ability to access cost-effective funding;
- deposit flows;
- legislative and regulatory changes, including increases in Federal Deposit Insurance Corporation, or FDIC, insurance rates;
- monetary and fiscal policies of the federal government;
- changes in tax policies, rates and regulations of federal, state and local tax authorities;
- inflation;
- demands for our loan products;
- demand for financial services;
- competition;
- changes in the securities or secondary mortgage markets;
- changes in management’s business strategies;
- our ability to enter new markets successfully;
- our ability to successfully integrate acquired businesses;
- changes in consumer spending;
- our ability to retain key employees;
- the effects of any reputational, credit, interest rate, market, operational, legal, liquidity, regulatory risk;
- expanded regulatory requirements as a result of the Dodd-Frank Wall Street Reform and Consumer Protection Act, which could adversely affect operating results; and
- other factors discussed elsewhere in this report, and in other reports we filed with the SEC, including under “Risk Factors” in Part I, Item 1A of our annual Report on Form 10-K and our other periodic reports that we file with the SEC.

You should not place undue reliance on these forward-looking statements, which reflect our expectations only as of the date of this Form 10-Q. We do not assume any obligation to revise forward-looking statements except as may be required by law.

#### Overview

BCB Bancorp, Inc. is a New Jersey corporation, and is the holding company parent of BCB Community Bank, or the Bank. The Company has not engaged in any significant business activity other than owning all of the outstanding common stock of BCB Community Bank. Our executive office is located at 104-110 Avenue C, Bayonne, New Jersey 07002. At June 30, 2019, we had approximately \$2.738 billion in consolidated assets, \$2.208 billion in deposits and \$221.1 million in consolidated stockholders’ equity.

BCB Community Bank opened for business on November 1, 2000 as Bayonne Community Bank, a New Jersey chartered commercial bank. The Bank changed its name from Bayonne Community Bank to BCB Community Bank in April 2007. At June 30, 2019 the Bank operated through thirty



branches in Bayonne, Carteret, Colonia, Edison, Jersey City, Hoboken, Fairfield, Holmdel, Lodi, Lyndhurst, Maplewood, Monroe Township, Parsippany, Plainsboro, River Edge, Rutherford, South Orange,

Union, and Woodbridge, New Jersey, as well as three branches in Hicksville and Staten Island, NY, and through executive offices located at 104-110 Avenue C and an administrative office located at 591-595 Avenue C, Bayonne, New Jersey 07002. The Bank's deposit accounts are insured by the FDIC, and the Bank is a member of the Federal Home Loan Bank System.

We are a community-oriented financial institution. Our business is to offer FDIC-insured deposit products and to invest funds held in deposit accounts at the Bank, together with funds generated from operations, in loans and investment securities. We offer our customers:

- loans, including commercial and multi-family real estate loans, one- to four-family mortgage loans, home equity loans, construction loans, consumer loans and commercial business loans. In recent years the primary growth in our loan portfolio has been in loans secured by commercial real estate and multi-family properties;
- FDIC-insured deposit products, including savings and club accounts, interest and non-interest bearing demand accounts, money market accounts, certificates of deposit and individual retirement accounts; and
- retail and commercial banking services including wire transfers, money orders, safe deposit boxes, a night depository, debit cards, online banking, mobile banking, gift cards, fraud detection (positive pay), and automated teller services.

### **Critical Accounting Policies**

The preparation of the Consolidated Financial Statements in accordance with U.S. GAAP requires us to make estimates and assumptions affecting the reported amounts of assets, liabilities, revenues and expenses. We regularly evaluate these estimates and assumptions including those used to determine the allowance for loan losses, deferred taxes, fair value measurements, goodwill and other intangible assets. We base our estimates on historical experience and various other factors and assumptions that are believed to be reasonable under the circumstances. These form the basis for making judgments on the carrying value of assets and liabilities that are not readily apparent from other sources. Although our current estimates contemplate current economic conditions and how we expect them to change in the future, for the remainder of 2019, it is reasonably possible that actual conditions may be worse than anticipated in those estimates, which could materially affect our results of operations and financial condition. Actual results may differ from these estimates under different assumptions or conditions.

See further discussion of these critical accounting policies in our Annual Report on Form 10-K for the year ended December 31, 2018 and Note 1, Basis of Presentation, to the unaudited Consolidated Financial Statements. There has been no change in critical accounting policies since the Company's last annual report on Form 10-K.

### **Financial Condition**

Total assets increased by \$63.4 million, or 2.4 percent, to \$2.738 billion at June 30, 2019 from \$2.675 billion at December 31, 2018. The increase in total assets was primarily the result of an increase in total cash and cash equivalents as a result of new deposit relationships, organic loan growth, and the inclusion of operating leases on the balance sheet due to accounting standards changes as mandated by the Financial Accounting Standards Board's Accounting Standards Update - *Leases Topic 842*.

Loans receivable increased by \$21.3 million, or 0.9 percent, to \$2.300 billion at June 30, 2019 from \$2.278 billion at December 31, 2018. The organic growth in loans over the first six months of 2019 represented increases of \$27.2 million in construction loans, \$4.3 million in commercial real estate and multi-family loans, and \$603,000 in residential one-to-four family loans, partly offset by decreases of \$9.0 million in home equity loans, \$624,000 in commercial business loans, and \$82,000 in consumer loans. The allowance for loan losses was \$23.8 million, or 433.5 percent of non-accruing loans and 1.02 percent of gross loans, at June 30, 2019 as compared to an allowance for loan losses of \$22.4 million, or 309.6 percent of non-accruing loans and 0.97 percent of gross loans, at December 31, 2018.

Total cash and cash equivalents increased by \$32.4 million, or 16.6 percent, to \$227.6 million at June 30, 2019 from \$195.2 million at December 31, 2018. The Company's level of cash and cash equivalents is a part of the Company's strategy to maintain strong levels of liquidity.

Total investment securities decreased by \$4.8 million, or 3.8 percent, to \$122.2 million at June 30, 2019 from \$127.0 million at December 31, 2018.

On January 1, 2019, the Company adopted Accounting Standards Update ("ASU") No. 2016-02 - *Leases*, requiring on-balance sheet reporting for all operating leases. Adoption of the Standard resulted in the recording of \$14.7 million in operating lease right-of-use assets and a corresponding \$14.7 million in operating lease liabilities at June 30, 2019.

Deposit liabilities increased by \$27.5 million, or 1.3 percent, to \$2.208 billion at June 30, 2019 from \$2.181 billion at December 31, 2018. Increases over the first six months of 2019 included \$45.3 million in money market checking accounts, \$14.0 million in non-interest bearing deposits, and \$6.9 million in transaction accounts, partly offset by decreases of \$36.0 million in certificates of deposit, and \$2.7 million in savings and club accounts. The decrease in the Company's amount of certificates of deposit was related to reduced levels of listing service and brokered certificates of deposit, which saw decreases of \$17.3 million and \$132.0 million, respectively, during the first six months of 2019. The Company uses listing service and brokered certificates of deposit as additional sources of deposit liquidity, which totaled \$19.6 million and \$116.0 million, respectively, at June 30, 2019.

Debt obligations remained flat at \$282.5 million at June 30, 2019 and December 31, 2018 and consisted of both Federal Home Loan Bank ("FHLB") borrowings and subordinated debt balances. FHLB borrowings reflect the use of long-term advances to augment deposits as the Company's funding source for originating loans and investing in investment securities. The weighted average interest rate of FHLB advances was 2.18 percent at June 30, 2019. The issuance of subordinated debt was to maintain adequate capital ratios for further growth. The fixed interest rate of subordinated debt balances was 5.625% at June 30, 2019.

Stockholders' equity increased by \$20.9 million, or 10.5 percent, to \$221.2 million at June 30, 2019 from \$200.3 million at December 31, 2018. The increase in stockholders' equity was primarily attributable to the Company's issuance of \$6.3 million of common stock in a private placement which closed in February, 2019 and the issuance of \$5.3 million of preferred series G stock in a private placement, which was issued in January, 2019. Retained earnings increased by \$4.9 million to \$43.3 million at June 30, 2019 from \$38.4 million at December 31, 2018, due primarily to the increase in net income, net of dividends paid. Accumulated other comprehensive losses decreased \$3.1 million to \$1.9 million at June 30, 2019 from \$5.0 million at December 31, 2018.



## Net Interest Income Analysis

Net interest income represents the difference between income earned on our interest-earning assets and the expense incurred on our interest-bearing liabilities, and is analyzed and monitored by the Company on a regular basis. The following tables set forth average balance sheets, yields, and costs. The yields include the effect of deferred fees, discounts, and premiums that are amortized or accreted to interest income or expense.

	Three Months Ended June 30,					
	2019			2018		
	Average Balance	Interest Earned/Paid	Average Yield/Rate (3)	Average Balance	Interest Earned/Paid	Average Yield/Rate (3)
(Dollars in thousands)						
<b>Interest-earning assets:</b>						
Loans Receivable	\$ 2,329,209	\$ 28,634	4.92%	\$ 2,033,372	\$ 24,048	4.74%
Investment Securities	124,520	935	3.00%	146,760	1,033	2.82%
Interest-earning deposits	184,266	1,173	2.55%	96,853	615	2.55%
Total Interest-earning assets	2,637,995	30,742	4.66%	2,276,985	25,696	4.53%
Non-interest-earning assets	78,478			46,060		
Total assets	\$ 2,716,473			\$ 2,323,045		
<b>Interest-bearing liabilities:</b>						
Interest-bearing demand accounts	\$ 341,418	\$ 648	0.76%	\$ 333,641	\$ 473	0.57%
Money market accounts	253,633	1,102	1.74%	186,650	502	1.07%
Savings accounts	259,398	110	0.17%	264,764	105	0.16%
Certificates of Deposit	1,056,375	6,097	2.31%	876,266	3,405	1.56%
Total interest-bearing deposits	1,910,824	7,957	1.67%	1,661,321	4,485	1.08%
Borrowed funds	283,424	1,920	2.71%	228,353	1,221	2.15%
Total interest-bearing liabilities	2,194,248	9,877	1.80%	1,889,674	5,706	1.21%
Non-interest-bearing liabilities	304,680			244,544		
Total liabilities	2,498,928			2,134,218		
Stockholders' equity	217,545			188,827		
Total liabilities and stockholders' equity	\$ 2,716,473			\$ 2,323,045		
Net interest income		\$ 20,865			\$ 19,990	
Net interest rate spread <sup>(1)</sup>			2.86%			3.32%
Net interest margin <sup>(2)</sup>			3.16%			3.52%

(1) Net interest rate spread represents the difference between the average yield on average interest-earning assets and the average cost of average interest-bearing liabilities.

(2) Net interest margin represents net interest income divided by average total interest-earning assets.

(3) Annualized.

**Six Months Ended June 30,**

	2019			2018		
	Average Balance	Interest Earned/Paid	Average Yield/Rate (3)	Average Balance	Interest Earned/Paid	Average Yield/Rate (3)
(Dollars in thousands)						
<b>Interest-earning assets:</b>						
Loans Receivable	\$ 2,322,674	\$ 56,867	4.90%	\$ 1,876,349	\$ 43,569	4.68%
Investment Securities	125,139	1,833	2.93%	138,133	1,836	2.68%
Interest-earning deposits	185,368	2,520	2.72%	109,937	1,233	2.26%
Total Interest-earning assets	2,633,181	61,220	4.65%	2,124,419	46,638	4.43%
Non-interest-earning assets	70,550			44,647		
Total assets	\$ 2,703,731			\$ 2,169,066		
<b>Interest-bearing liabilities:</b>						
Interest-bearing demand accounts	\$ 341,538	\$ 1,252	0.73%	\$ 323,843	\$ 903	0.56%
Money market accounts	245,368	2,074	1.69%	172,074	869	1.02%
Savings accounts	259,958	223	0.17%	261,792	202	0.16%
Certificates of Deposit	1,070,757	12,087	2.26%	798,672	6,135	1.55%
Total interest-bearing deposits	1,917,621	15,636	1.63%	1,556,381	8,109	1.05%
Borrowed funds	283,442	3,817	2.69%	205,311	2,099	2.06%
Total interest-bearing liabilities	2,201,063	19,453	1.77%	1,761,692	10,208	1.17%
Non-interest-bearing liabilities	290,511			224,561		
Total liabilities	2,491,574			1,986,253		
Stockholders' equity	212,157			182,813		
Total liabilities and stockholders' equity	\$ 2,703,731			\$ 2,169,066		
Net interest income		\$ 41,767			\$ 36,430	
Net interest rate spread <sup>(1)</sup>			2.88%			3.26%
Net interest margin <sup>(2)</sup>			3.17%			3.46%

- (1) Net interest rate spread represents the difference between the average yield on average interest-earning assets and the average cost of average interest-bearing liabilities.
- (2) Net interest margin represents net interest income divided by average total interest-earning assets.
- (3) Annualized.

**Results of Operations comparison for the Three Months Ended June 30, 2019 and 2018**

Net income increased \$2.9 million, or 126.0 percent, to \$5.2 million for the three months ended June 30, 2019, compared with \$2.3 million for the three months ended June 30, 2018. The increase in net income was primarily related to an increase in total interest income and decreases in the provision for loan losses and non-interest expenses, partly offset by an increase in interest expense, a decrease in total non-interest income, and a higher income tax provision for the three months ended June 30, 2019 as compared to the three months ended June 30, 2018.

Net interest income increased by \$875,000, or 4.4 percent, to \$20.9 million for the three months ended June 30, 2019 from \$20.0 million for the three months ended June 30, 2018. The increase in net interest income resulted primarily from an increase in the average balance of interest-earning assets of \$361.0 million, or 15.9 percent, to \$2.638 billion for the three months ended June 30, 2019 from \$2.277 billion for the three months ended June 30, 2018. There was also an increase in the average yield on interest-earning assets of 13 basis points to 4.66 percent for the three months ended June 30, 2019 from 4.53 percent for the three months ended June 30, 2018. There was also an increase in the average balance of interest-bearing liabilities of \$304.6 million, or 16.1 percent, to \$2.194 billion for the three months ended June 30, 2019 from \$1.890 billion for the three months ended June 30, 2018, and an increase in the average rate on interest-bearing liabilities of 59 basis points to 1.80 percent for the three months ended June 30, 2019 from 1.21 percent for the three months ended June 30, 2018.

Interest income on loans receivable increased by \$4.6 million, or 19.1 percent, to \$28.6 million for the three months ended June 30, 2019 from \$24.0 million for the three months ended June 30, 2018. The increase was primarily attributable to an increase in the average balance of loans receivable of \$295.8 million, or 14.5 percent, to \$2.329 billion for the three months ended June 30, 2019 from \$2.033 billion for the three months ended June 30, 2018, as well as an increase in the average yield on loans of 18 basis points to 4.92 percent for the three months ended June 30, 2019 from 4.74 percent for the three months ended June 30, 2018. The increase in the average balance of loans receivable was in accordance with the Company's growth strategy, which included growing the Bank's geographic footprint vis-à-vis our organic branching strategy and the acquisition of IAB which was completed in the second quarter of 2018, while the increase in the average yield on loans related to the rising interest rate environment. Interest income on loans also included \$518,000 of amortization of purchase credit fair value adjustments related to the acquisition of IAB for the three months ended June 30, 2019, which added approximately eight basis points to the average yield on interest earning assets on an annualized basis.

Interest income on securities decreased by \$98,000, or 9.5 percent, to \$935,000 for the three months ended June 30, 2019 from \$1.0 million for the three months ended June 30, 2018. This decrease was primarily due to a decrease in the average balance of securities of \$22.2 million, or 15.2 percent, to \$124.5 million for the three months ended June 30, 2019 from \$146.7 million for the three months ended June 30, 2018, partly offset by an increase in the average yield on securities of 18 basis points to 3.00 percent for the three months ended June 30, 2019 from 2.82 percent for the three months ended June 30, 2018.

Interest income on other interest-earning assets increased by \$558,000, or 90.7 percent, to \$1.2 million for the three months ended June 30, 2019 from \$615,000 for the three months ended June 30, 2018. This increase was primarily due to an increase in the average balance of other interest earning assets of \$87.4 million, or 90.3 percent, to \$184.3 million for the three months ended June 30, 2019 from \$96.9 million for the three months ended June 30, 2018. The increase in the average balance of other interest-earning assets was consistent with the Company's strategy of maintaining strong levels of liquidity.

Total interest expense increased by \$4.2 million, or 73.1 percent, to \$9.9 million for the three months ended June 30, 2019 from \$5.7 million for the three months ended June 30, 2018. This increase resulted, primarily, from an increase in the average balance of interest-bearing liabilities of \$304.6 million, or 16.1 percent, to \$2.194 billion for the three months ended June 30, 2019 from \$1.890 billion for the three months ended June 30, 2018, as well as an increase in the average rate on interest-bearing liabilities of 59 basis points to 1.80 percent for the three months ended June 30, 2019 from 1.21 percent for the three months ended June 30, 2018. Interest expense, net related to the issuance of subordinated debt in July 2018, totaled \$529,000 for the three months ended June 30, 2019, which added approximately seven basis points to the average cost of funds on an annualized basis.

Net interest margin was 3.16 percent for the three-month period ended June 30, 2019 and 3.52 percent for the three-month period ended June 30, 2018. The decrease in the net interest margin was the result of the higher interest rate environment, with the increase in the cost of funds outpacing the return on interest earning assets for the three months ended June 30, 2019 as compared to the three months ended June 30, 2018.

The provision for loan losses decreased by \$1.3 million, to \$755,000 for the three months ended June 30, 2019 from \$2.1 million for the three months ended June 30, 2018. The provision for loan losses is established based upon management's review of the Company's loans and consideration of a variety of factors, including but not limited to: (1) the risk characteristics of the loan portfolio; (2) current economic conditions; (3) actual losses previously experienced; (4) the dynamic activity and fluctuating balance of loans receivable; and (5) the existing level of reserves for loan losses that are probable and estimable. During the three months ended June 30, 2019, the Company recognized \$30,000 in recoveries compared to \$243,000 in net recoveries for the three months ended June 30, 2018. The Bank had non-accrual loans totaling \$5.5 million, or 0.24 percent, of gross loans at June 30, 2019 as compared to \$7.2 million, or 0.31 percent, of gross loans at December 31, 2018. The allowance for loan losses was \$23.8 million, or 1.02 percent, of gross loans at June 30, 2019, and \$22.4 million, or 0.97 percent, of gross loans at December 31, 2018 and \$20.6 million, or 0.96 percent, of gross loans at June 30, 2018. The amount of the allowance is based on estimates and the ultimate losses may vary from such estimates. Management assesses the allowance for loan losses on a quarterly basis and makes provisions for loan losses as necessary in order to maintain the adequacy of the allowance. While management uses available information to recognize losses on loans, future loan loss provisions may be necessary based on changes in the aforementioned criteria. In addition various regulatory agencies, as an integral part of their examination process, periodically review the allowance for loan losses and may require the Company to recognize additional provisions based on their judgment of information available to them at the time of their examination. Management believes that the allowance for loan losses was adequate at June 30, 2019 and December 31, 2018.

Total non-interest income decreased by \$235,000, or 15.0 percent, to \$1.3 million for the three months ended June 30, 2019 from \$1.6 million for the three months ended June 30, 2018. The decrease in total non-interest income was mainly related to lower income from fees and service charges as well as lower gains on sale of loans, partly offset by higher gains on sale of other real estate owned properties and gains on sale of investment securities. Fees and service charges decreased \$169,000, or 17.4 percent to \$802,000 for the three months ended June 30, 2019 from \$971,000 for the three months ended June 30, 2018. Gain on sales of loans decreased by \$139,000, or 24.1 percent, to \$437,000 for the three months ended June 30, 2019 from \$576,000 for the three months ended June 30, 2018. Gain on sale of other real estate owned properties increased by \$55,000, to \$45,000 for the three months ended June 30, 2019 from a loss of \$10,000 for the three months ended June 30, 2018. Gain on sale of investment securities was \$21,000 for the three months ended June 30, 2019, with no comparable figure for the three months ended June 30, 2018.

Total non-interest expense decreased by \$2.1 million, or 13.1 percent, to \$13.9 million for the three months ended June 30, 2019 from \$16.0 million for the three months ended June 30, 2018.

Merger-related expenses decreased \$2.0 million, which was the amount incurred in the three months ended June 30, 2018 with no comparable figure for the three months ended June 30, 2019.

Salaries and employee benefits expense decreased by \$207,000, or 2.9 percent, to \$6.9 million for the three months ended June 30, 2019 from \$7.1 million for the three months ended June 30, 2018. The decrease in salaries and employee benefits related in part to a reduction in full-time equivalent employees, from 371 at June 30, 2018 to 366 at June 30, 2019, as part of management's continued initiative to manage headcount throughout the organization.

Occupancy expense increased by \$173,000, or 7.0 percent, to \$2.6 million for the three months ended June 30, 2019 from \$2.5 million for the three months ended June 30, 2018, largely related to the opening of two new branches in 2019.

Data processing expense decreased by \$97,000, or 11.7 percent, to \$731,000 for the three months ended June 30, 2019 from \$828,000 for the three months ended June 30, 2018, primarily attributable to non-recurring charges in the second quarter of 2018 upon the merger with IAB.

Director fee expense increased by \$115,000, or 57.2 percent, to \$316,000 for the three months ended June 30, 2019 from \$201,000 for the three months ended June 30, 2018, primarily related to the awarding of stock options and restricted stock under the 2018 Equity Incentive Plan, during the three months ended June 30, 2019.

Regulatory fees associated with FDIC assessments increased by \$127,000, or 43.8 percent, to \$417,000 for the three months ended June 30, 2019 from \$290,000 for the three months ended June 30, 2018. The increase was primarily due to higher FDIC insurance assessment costs, which in part results from the growth of the Bank, and the inclusion of IAB for the full quarter in the current-year period.

There were also less significant variances in professional fees, advertising and promotional, other real estate owned, net and other expenses, which netted to a reduction of expenses of \$158,000 from the prior year. Other non-interest expense consisted of loan expense, business development, office supplies, correspondent bank fees, telephone and communication and miscellaneous fees and expenses.

The income tax provision increased by \$1.1 million, or 93.1 percent, to \$2.3 million for the three months ended June 30, 2019 from \$1.2 million for the three months ended June 30, 2018. The increase in the income tax provision comes as a result of higher taxable income for the three months ended June 30, 2019 as compared to that same period for 2018. The consolidated effective tax rate for the three months ended June 30, 2019 was 30.7 percent compared to 34.2 percent for the three months ended June 30, 2018. The lower effective tax rate in the current period primarily related to an adjustment for the three months ended June 30, 2018 related to an increase in the New Jersey corporate business tax of 2.5 percent which was enacted July 1, 2018, and effective retroactively to January 1, 2018.

### **Results of Operations comparison for the Six Months Ended June 30, 2019 and 2018**

Net income increased \$3.7 million, or 53.8 percent, to \$10.7 million for the six months ended June 30, 2019, compared with \$7.0 million for the six months ended June 30, 2018. The increase in net income was primarily related to an increase in total interest income, a decrease in the provision for loan losses and a decrease in non-interest expense, partly offset by an increase in interest expense, a decrease in total non-interest income, and a higher income tax provision for the six months ended June 30, 2019 as compared to the six months ended June 30, 2018.

Net interest income increased by \$5.3 million, or 14.7 percent, to \$41.8 million for the six months ended June 30, 2019 from \$36.5 million for the six months ended June 30, 2018. The increase in net interest income resulted primarily from an increase in the average balance of interest-earning assets of \$508.8 million, or 24.0 percent, to \$2.633 billion for the six months ended June 30, 2019 from \$2.124 billion for the six months ended June 30, 2018. There was an increase in the average yield on interest-earning assets of 22 basis points to 4.65 percent for the six months ended June 30, 2019 from 4.43 percent for the six months ended June 30, 2018. Offsetting the increase in interest income was an increase in the average balance of interest-

bearing liabilities of \$439.4 million, or 24.9 percent, to \$2.201 billion for the six months ended June 30, 2019 from \$1.762 billion for the six months ended June 30, 2018, and an increase in the average rate on interest-bearing liabilities of 60 basis points to 1.77 percent for the six months ended June 30, 2019 from 1.17 percent for the six months ended June 30, 2018.

Interest income on loans receivable increased by \$13.3 million, or 30.5 percent, to \$56.9 million for the six months ended June 30, 2019 from \$43.6 million for the six months ended June 30, 2018. The increase was primarily attributable to an increase in the average balance of loans receivable of \$446.3 million, or 23.8 percent, to \$2.323 billion for the six months ended June 30, 2019 from \$1.876 billion for the six months ended June 30, 2018, as well as an increase in the average yield on loans of 22 basis points to 4.90 percent for the six months ended June 30, 2019 from 4.68 percent for the six months ended June 30, 2018. The increase in the average balance of loans receivable was in accordance with the Company's growth strategy, which included growing the Bank's geographic footprint vis-à-vis our organic branching strategy



and the acquisition of IAB, which was completed in the second quarter of 2018, while the increase in the average yield on loans related to the rising interest rate environment. Interest income on loans also included \$1.0 million of amortization of purchase credit fair value adjustments related to the acquisition of IAB for the six months ended June 30, 2019, which added approximately eight basis points to the average yield on interest earning assets on an annualized basis.

Interest income on securities decreased by \$3,000 to \$1.8 million for the six months ended June 30, 2019 which was comparable to the same period for the prior year. This decrease was primarily due to a decrease in the average balance of securities of \$13.0 million, or 9.4 percent, to \$125.1 million for the six months ended June 30, 2019 from \$138.1 million for the six months ended June 30, 2018, partly offset by an increase in the average yield on securities of 25 basis points to 2.93 percent for the six months ended June 30, 2019 from 2.68 percent for the six months ended June 30, 2018.

Interest income on other interest-earning assets increased by \$1.3 million, or 104.4 percent, to \$2.5 million for the six months ended June 30, 2019 from \$1.2 million for the six months ended June 30, 2018. This increase was primarily due to an increase in the average balance of other interest earning assets of \$75.4 million, or 68.6 percent, to \$185.4 million for the six months ended June 30, 2019 from \$110.0 million for the six months ended June 30, 2018 as well as an increase in the average yield on other interest-earning assets of 46 basis points to 2.72 percent for the six months ended June 30, 2019 from 2.26 percent for the six months ended June 30, 2018. The increase in the average balance of other interest-earning assets was consistent with the Company's strategy of maintaining strong levels of liquidity. The increase in the average yield on other interest-earning assets correlates to the increases in the fed funds rate that have occurred over the last 12 months.

Total interest expense increased by \$9.2 million, or 90.6 percent, to \$19.4 million for the six months ended June 30, 2019 from \$10.2 million for the six months ended June 30, 2018. This increase resulted, primarily, from an increase in the average balance of interest-bearing liabilities of \$439.4 million, or 24.9 percent, to \$2.201 billion for the six months ended June 30, 2019 from \$1.762 billion for the six months ended June 30, 2018, as well as an increase in the average rate on interest-bearing liabilities of 60 basis points to 1.77 percent for the six months ended June 30, 2019 from 1.17 percent for the six months ended June 30, 2018. Interest expense, net related to the issuance of subordinated debt in July 2018, totaled \$1.0 million for the six months ended June 30, 2019, which added approximately seven basis points to the average cost of funds on an annualized basis.

Net interest margin was 3.17 percent for the six-month period ended June 30, 2019 and 3.46 percent for the six-month period ended June 30, 2018. The decrease in the net interest margin was the result of the higher interest rate environment within the period, with the increase in the cost of funds outpacing the return on interest earning assets for the six months ended June 30, 2019 as compared to the six months ended June 30, 2018.

The provision for loan losses decreased by \$1.8 million, to \$1.6 million for the six months ended June 30, 2019 from \$3.4 million for the six months ended June 30, 2018. The provision for loan losses is established based upon management's review of the Company's loans and consideration of a variety of factors, including but not limited to: (1) the risk characteristics of the loan portfolio; (2) current economic conditions; (3) actual losses previously experienced; (4) the dynamic activity and fluctuating balance of loans receivable; and (5) the existing level of reserves for loan losses that are probable and estimable. During the six months ended June 30, 2019, the Company experienced \$214,000 in net charge-offs compared to \$137,000 in net charge-offs for the six months ended June 30, 2018. The Bank had non-accrual loans totaling \$5.5 million, or 0.24 percent, of gross loans at June 30, 2019 as compared to \$7.2 million, or 0.31 percent, of gross loans at December 31, 2018. The allowance for loan losses was \$23.8 million, or 1.02 percent, of gross loans at June 30, 2019, and \$22.4 million, or 0.97 percent, of gross loans at December 31, 2018 and \$20.6 million, or 0.96 percent, of gross loans at June 30, 2018. The amount of the allowance is based on estimates and the ultimate losses may vary from such estimates. Management assesses the allowance for loan losses on a quarterly basis and makes provisions for loan losses as necessary in order to maintain the adequacy of the allowance. While management uses available information to recognize losses on loans, future loan loss provisions may be necessary based on changes in the aforementioned criteria. In addition various regulatory agencies, as an integral part of their examination process, periodically review the allowance for loan losses and may require the Company to recognize additional provisions based on their judgment of information available to them at the time of their examination. Management believes that the allowance for loan losses was adequate at June 30, 2019 and December 31, 2018.

Total non-interest income decreased by \$2.0 million, or 39.6 percent, to \$3.0 million for the six months ended June 30, 2019 from \$5.0 million for the six months ended June 30, 2018. The decrease in total non-interest income mainly related to a decrease in the amount of other non-interest income of \$2.2 million, or 95.6 percent, to \$102,000 for the six months ended June 30, 2019 from \$2.3 million for the six months ended June 30, 2018. The decrease in other non-interest income was the result of \$2.2 million in proceeds from a legal settlement recognized in the first quarter of 2018. The decrease in total non-interest income also related to a decrease in the gain on sale of loans of \$404,000, or 34.9 percent, to \$755,000 for the six months ended June 30, 2019 from \$1.1 million for the six months ended June 30, 2018. The decrease in total non-interest income was partly offset by an increase in unrealized gains on equity securities of \$425,000, with a gain of \$265,000 for the six months ended June 30, 2019 as compared to an unrealized loss on equity securities of \$160,000 for the six months ended June 30, 2018. There was an increase in gains on the sale of impaired loans of \$131,000, with a gain of \$107,000 for the six months ended June 30, 2019 as compared to a loss of \$24,000 for the six months ended June 30, 2018. There was an increase in gains on other real estate owned properties of \$63,000, with a gain of \$53,000 for the six months ended June 30, 2019 as compared to a loss of \$10,000 for the six months ended June 30, 2018. There was an increase in the gain on sales of investment securities of \$21,000 for the six months ended June 30, 2019 with no comparable figure for the six months ended June 30, 2018.

Total non-interest expense decreased by \$320,000, or 1.1 percent, to \$27.7 million for the six months ended June 30, 2019 from \$28.0 million for the six months ended June 30, 2018.

Merger-related expenses decreased \$2.2 million, which was the amount incurred in the six months ended June 30, 2018 with no comparable figure for the six months ended June 30, 2019.

Salaries and employee benefits expense increased by \$441,000, or 3.3 percent, to \$13.8 million for the six months ended June 30, 2019 from \$13.4 million for the six months ended June 30, 2018. The increase in salaries and employee benefits related in part to the inclusion of IAB employees after the merger was completed in April, 2018, as well as normal salary increases. These increases were partly offset by a reduction in full-time equivalent employees, from 371 at June 30, 2018 to 366 at June 30, 2019, as part of management's continued initiative to manage headcount throughout the organization.

Occupancy expense increased by \$741,000, or 16.3 percent, to \$5.3 million for the six months ended June 30, 2019 from \$4.5 million for the six months ended June 30, 2018, largely related to the opening of two new branches in 2019.

Data processing expense decreased by \$105,000, or 6.7 percent, to \$1.4 million for the six months ended June 30, 2019 from \$1.5 million for the six months ended June 30, 2018, primarily attributable to non-recurring charges in the second quarter of 2018 upon the merger with IAB.

Director fees increased by \$232,000, or 57.7 percent, to \$634,000 for the six months ended June 30, 2019 from \$402,000 for the six months ended

June 30, 2018, primarily related to the awarding of stock options and restricted stock under the 2018 Equity Incentive Plan during the second quarter of 2019.

Regulatory fees associated with FDIC assessments increased by \$345,000, or 65.2 percent, to \$874,000 for the six months ended June 30, 2019 from \$529,000 for the six months ended June 30, 2018. The increase was primarily due to higher FDIC insurance assessment costs, which in part results from the growth of the Bank, and the inclusion of IAB for the full six months in the current-year period.

There were also less significant variances in professional fees, advertising and promotional, other real estate owned, net and other expenses, which netted to increased expenses of \$210,000 from the prior year. Other non-interest expense consisted of loan expense, business development, office supplies, correspondent bank fees, telephone and communication and miscellaneous fees and expenses.

The income tax provision increased by \$1.7 million, or 56.6 percent, to \$4.8 million for the six months ended June 30, 2019 from \$3.1 million for the six months ended June 30, 2018. The increase in the income tax provision comes as a result of higher taxable income for the six months ended June 30, 2019 as compared to that same period for 2018. The consolidated effective tax rate for the six months ended June 30, 2019 was 30.8 percent compared to 30.5 percent for the six months ended June 30, 2018.

## **Liquidity and Capital Resources**

### **Liquidity**

The overall objective of our liquidity management practices is to ensure the availability of sufficient funds to meet financial commitments and to take advantage of lending and investment opportunities. The Company manages liquidity in order to meet deposit withdrawals on demand or at contractual maturity, to repay borrowings and other obligations as they mature, and to fund loan and investment portfolio opportunities as they arise.

The Company's primary sources of funds to satisfy its objectives are net growth in deposits (primarily retail), principal and interest payments on loans and investment securities, proceeds from the sale of originated loans and FHLB and other borrowings. The scheduled amortization of loans is a predictable source of funds. Deposit flows and mortgage prepayments are greatly influenced by general interest rates, economic conditions and competition. The Company has other sources of liquidity if a need for additional funds arises, including unsecured overnight lines of credit and other collateralized borrowings from the FHLB and other correspondent banks.

The Company had total borrowings of \$282.5 million at June 30, 2019 and \$282.4 million at December 31, 2018. The average rate of FHLB advances was 2.18 percent at June 30, 2019, and December 31, 2018. The subordinated debentures have a ten-year term and will bear interest at a fixed annual rate of 5.625% for the first five years of the term. From and including August 1, 2023, the interest rate will adjust to a floating rate based on the LIBOR plus 2.72% until redemption or maturity.

The private placement subordinated debentures have a ten-year term and bear interest at a fixed annual rate of 5.625% for the first five years of the term (the "Fixed Interest Rate Period"). From and including August 1, 2023, the interest rate will adjust to a floating rate based on the three-month LIBOR plus 2.72%. until redemption or maturity. The Notes are scheduled to mature on August 1, 2028.

As it is anticipated that LIBOR will be discontinued after 2021, the Company is reviewing the agreements for the above debentures to determine alternative reference rates, and does not anticipate there will be a significant financial statement impact.

The Company had the ability at June 30, 2019 to obtain additional funding from the FHLB of up to \$270.9 million, utilizing unencumbered loan collateral. The Company expects to have sufficient funds available to meet current loan commitments in the normal course of business through typical sources of liquidity. Time deposits scheduled to mature in one year or less totaled \$739.1 million at June 30, 2019. Based upon historical experience, management estimates that a significant portion of such deposits will remain with the Company.

### **Capital Resources**

At June 30, 2019, and December 31, 2018, BCB Community Bank exceeded all of its regulatory capital requirements to which it was subject. The following table sets forth the regulatory capital ratios for BCB Community Bank as well as regulatory capital requirements for the periods presented.

The Bank is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet the minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's consolidated financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Bank must meet specific capital guidelines that involve quantitative measures of the Bank's assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk-weightings and other factors.

In July 2013, the FDIC and the other federal bank regulatory agencies issued a final rule that revised their leverage and risk-based capital requirements and the method for calculating risk-weighted assets to make them consistent with agreements that were reached by the Basel Committee on Banking Supervision and certain provisions of the Dodd-Frank Act. Among other things, the new rule established a new common equity Tier 1 minimum capital requirement (4.5% of risk-weighted assets), increased the minimum Tier 1 capital to risk-based assets requirement (from 4% to 6% of risk-weighted assets) and assigned a higher risk weight (150%) to exposures that are more than 90 days past due or are on nonaccrual status and to certain commercial real estate facilities that finance the acquisition, development or construction of real property.

The final rule also requires unrealized gains and losses on certain available-for-sale securities holdings and defined benefit plan obligations to be included for purposes of calculating regulatory capital requirements unless a one-time opt-in or opt-out is exercised. The Bank exercised the opt-out election. The rule limits a banking organization's capital distributions and certain discretionary bonus payments if the banking organization does not hold a "capital conservation buffer" consisting of 2.5% of common equity Tier 1 capital to risk-weighted assets in addition to the amount necessary to meet its minimum risk-based capital requirements.

The final rule became effective for the Bank on January 1, 2015. The capital conservation buffer was phased in starting at 0.625% in 2016 and increasing by 0.625% annually until it reached 2.5% in 2019. The Bank currently complies with the minimum capital requirements set forth in the final rule and operates under the 2.5% capital conservation buffer.

Notwithstanding the foregoing, pursuant to recent regulatory reform, the FDIC proposed a rule that establishes a community bank leverage ratio (tangible equity to average consolidated assets) at 9% for institutions under \$10 billion in assets that such institutions may elect to utilize in lieu of the general applicable risk-based capital requirements under Basel III. Such institutions that meet the community bank leverage ratio and certain other qualifying criteria will automatically be deemed to be well-capitalized. Until the FDIC's proposed rule is finalized, the Basel III risk-based and leverage ratios remain in effect.



**Capital Resources (continued)**

	Actual	For Capital Adequacy Purposes		For Well Capitalized Under Prompt Corrective Action		
<b>Dollars in thousands</b>						
<b>As of June 30, 2019:</b>						
<b>Bank</b>						
<b>Total capital (to risk-weighted assets)</b>	<b>\$ 275,363</b>	<b>12.67 %</b>	<b>\$ 173,930</b>	<b>8.00 %</b>	<b>\$ 217,413</b>	<b>10.00 %</b>
<b>Tier 1 capital (to risk-weighted assets)</b>	<b>251,574</b>	<b>11.57</b>	<b>130,448</b>	<b>6.00</b>	<b>173,930</b>	<b>8.00</b>
<b>Common Equity Tier 1 Capital (to risk-weighted assets)</b>	<b>251,574</b>	<b>11.57</b>	<b>97,836</b>	<b>4.50</b>	<b>141,318</b>	<b>6.50</b>
<b>Tier 1 capital (to average assets)</b>	<b>251,574</b>	<b>9.28</b>	<b>108,422</b>	<b>4.00</b>	<b>135,528</b>	<b>5.00</b>

As of December 31, 2018:

<b>Bank</b>						
Common Equity Tier 1 Capital (to risk-weighted assets)	\$ 255,631	12.01 %	\$ 170,222	8.00 %	\$ 212,777	10.00 %
Tier 1 capital (to risk-weighted assets)	233,272	10.96	127,666	6.00	170,222	8.00
Common Equity Tier 1 Capital (to risk-weighted assets)	233,272	10.96	95,750	4.50	138,305	6.50
Tier 1 capital (to average assets)	233,272	8.72	106,999	4.00	133,749	5.00

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**
**Management of Market Risk**

**General.** The majority of our assets and liabilities are monetary in nature. Consequently, one of our most significant forms of market risk is interest rate risk. Our assets, consisting primarily of mortgage loans, have longer maturities than our liabilities, consisting primarily of deposits. As a result, a principal part of our business strategy is to manage interest rate risk and reduce the exposure of our net interest income to changes in market interest rates. Accordingly, our Board of Directors has established an Asset/Liability Committee which is responsible for evaluating the interest rate risk inherent in our assets and liabilities, for determining the level of risk that is appropriate given our business strategy, operating environment, capital, liquidity and performance objectives, and for managing this risk consistent with the guidelines approved by the Board of Directors. Senior management monitors the level of interest rate risk on a regular basis and the Asset/Liability Committee, which consists of senior management and outside directors operating under a policy adopted by the Board of Directors, meets quarterly to review our asset/liability policies and interest rate risk position.

The following table presents the Company's net portfolio value ("NPV"). These calculations were based upon assumptions believed to be fundamentally sound, although they may vary from assumptions utilized by other financial institutions. The information set forth below is based on data that included all financial instruments as of June 30, 2019. Assumptions have been made by the Company relating to interest rates, loan prepayment rates, core deposit duration, and the market values of certain assets and liabilities under the various interest rate scenarios. Actual maturity dates were used for fixed rate loans and certificate accounts. Investment securities were scheduled at either the maturity date or the next scheduled call date based upon management's judgment of whether the particular security would be called in the current interest rate environment and under assumed interest rate scenarios. Variable rate loans were scheduled as of their next scheduled interest rate repricing date. Additional assumptions made in the preparation of the NPV table include prepayment rates on loans and mortgage-backed securities, core deposits without stated maturity dates were scheduled with an assumed term of 48 months, and money market and non-interest bearing accounts were scheduled with an assumed term of 24 months. The NPV at "PAR" represents the difference between the Company's estimated value of assets and estimated value of liabilities assuming no change in interest rates. The NPV for a decrease of 200 to 300 basis points has been excluded since it would not be meaningful, in the interest rate environment as of June 30, 2019.

The following table sets forth the Company's NPV as of that date (dollars in thousands).

Change in Calculation	Net Portfolio Value	\$ Change from PAR	% Change from PAR	NPV as a % of Assets	
				NPV Ratio	Change
+300bp	\$ 164,674	\$ (75,128)	(31.33)%	6.48 %	(230)bps
+200bp	192,493	(47,309)	(19.73)	7.38	(139)bps
+100bp	221,688	(18,113)	(7.55)	8.30	(48)bps
PAR	239,801	-	-	8.78	-bps
-100bp	256,955	17,153	7.15	9.19	42 bps

bp – basis points

The table above indicates that as of June 30, 2019, in the event of a 100 basis point increase in interest rates, we would experience a decrease to 8.30% in NPV.

Certain shortcomings are inherent in the methodology used in the above interest rate risk measurement. Modeling changes in NPV require making certain assumptions that may or may not reflect the manner in which actual yields and costs respond to changes in market interest rates. In this regard, the NPV table presented assumes that the composition of our interest-sensitive assets and liabilities existing at the beginning of a period remains constant over the period being measured and assumes that a particular change in interest rates is reflected uniformly across the yield curve regardless of the duration or repricing of specific assets and liabilities. Accordingly, although the NPV table provides an indication of our interest rate risk exposure at a particular point in time, such measurements are not intended to and do not provide a precise forecast of the effect of changes in market interest rates on our net interest income, and will differ from actual results.



**ITEM 4.****Controls and Procedures**

Under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer the Company has evaluated the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15 (e) under the Exchange Act) as of the end of the period covered by this quarterly report. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of the end of the period covered by this quarterly report, the Company's disclosure controls and procedures are effective to ensure that information required to be disclosed in the reports that the Company files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms.

There has been no change in the Company's internal control over financial reporting during the most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II. OTHER INFORMATION****ITEM 1. LEGAL PROCEEDINGS**

We are involved, from time to time, as plaintiff or defendant in various legal actions arising in the normal course of business. As of June 30, 2019, we were not involved in any material legal proceedings the outcome of which, if determined in a manner adverse to the Company, would have a material adverse effect on our financial condition or results of operations.

## ITEM 1.A. RISK FACTORS

### The performance of the Bank's New York multifamily and mixed-use loans could be adversely impacted by recent legislation.

The performance of certain of our multifamily and mixed-use loans could be adversely impacted because of recent New York legislation involving rent control and rent stabilization, which are outside the control of the borrower or the Bank, and could impair the value of the security for the loan or the future cash flow of such properties. On June 14, 2019, the State of New York enacted legislation increasing restrictions on rent increases in a rent-regulated apartment building, including, among other provisions, (i) repealing the “vacancy bonus” and “longevity bonus,” which allowed a property owner to raise rents as much as 20% each time a rental unit became vacant, (ii) eliminating high rent vacancy deregulation and high-income deregulation, which allowed a rental unit to be removed from rent stabilization once it crossed a statutory high-rent threshold and became vacant, or the tenant’s income exceeded the statutory amount in the preceding two years, and (iii) eliminating an exception that allowed a property owner who offered preferential rents to tenants to raise the rent to the full legal rent upon renewal. The new legislation still permits a property owner to charge up to the full legal rent once the tenant vacates. As a result of this new legislation as well as previously existing laws and regulations, it is possible that rental income might not rise sufficiently over time to satisfy increases in the loan rate at repricing or increases in overhead expenses (e.g., utilities, taxes, etc.). In addition, if the cash flow from a collateral property is reduced (e.g., if leases are not obtained or renewed), the borrower’s ability to repay the loan and the value of the security for the loan may be impaired.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

Not applicable.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable

## ITEM 5. OTHER INFORMATION

None.

## ITEM 6. EXHIBITS

Exhibit 31.1	<a href="#">Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>
Exhibit 31.2	<a href="#">Certification of Principal Accounting Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002</a>
Exhibit 32	<a href="#">Officers’ Certification filed pursuant to section 906 of the Sarbanes-Oxley Act of 2002.</a>
Exhibit 101.INS	XBRL Instance Document
Exhibit 101.SCH	XBRL Taxonomy Extension Schema
Exhibit 101.CAL	XBRL Taxonomy Extension Calculation LinkBase
Exhibit 101.DEF	XBRL Taxonomy Extension Definition LinkBase
Exhibit 101.LAB	XBRL Taxonomy Extension Label LinkBase
Exhibit 101.PRE	XBRL Taxonomy Extension Presentation LinkBase

## Signatures

Pursuant to the requirements of Section 13 of the Securities Exchange Act of 1934, the Company has duly caused this report to be signed on its behalf by the undersigned, thereto duly authorized.

### BCB BANCORP, INC.

Date: August 7, 2019

By: /s/ Thomas Coughlin  
Thomas Coughlin  
President and Chief Executive Officer  
(Principal Executive Officer)

Date: August 7, 2019

By: /s/ Thomas P. Keating  
Thomas P. Keating  
Senior Vice President and Chief Financial Officer  
(Principal Accounting and Financial Officer)



**Certification of Chief Executive Officer**  
Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Thomas Coughlin, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of BCB Bancorp, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and;
  - d) disclosed in this quarterly report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2019

/s/ Thomas Coughlin

\_\_\_\_\_  
Thomas Coughlin  
President and Chief Executive Officer  
(Principal Executive Officer)

---

[\(Back To Top\)](#)

## Section 3: EX-31.2 (EX-31.2)

**Exhibit 31.2**

**Certification of Principal Accounting Officer**  
Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

I, Thomas P. Keating, certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of BCB Bancorp, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and

procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

- a) designed such disclosure controls and procedures or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this quarterly report based on such evaluation; and;
  - d) disclosed in this quarterly report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting;
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
- a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 7, 2019

/s/ Thomas P. Keating

Thomas P. Keating

Senior Vice President and Chief Financial Officer

(Principal Accounting and Financial Officer)

---

[\(Back To Top\)](#)

## Section 4: EX-32 (EX-32)

Exhibit 32

**Certification pursuant to  
18 U.S.C. Section 1350,  
as adopted pursuant to  
Section 906 of the Sarbanes-Oxley Act of 2002**

Thomas Coughlin, President and Chief Executive Officer and Thomas P. Keating, Senior Vice President and Chief Financial Officer of BCB Bancorp, Inc. (the "Company") each certify in his capacity as an officer of the Company that he has reviewed the quarterly report of the Company on Form 10-Q for the quarter ended June 30, 2019 and that to the best of his knowledge:

- (1) the report fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934; and
- (2) the information contained in the report fairly presents, in all material respects, the financial condition and results of operations of the Company.

The purpose of this statement is solely to comply with Title 18, Chapter 63, Section 1350 of the United States Code, as amended by Section 906 of the Sarbanes-Oxley Act of 2002.

Date: August 7, 2019

/s/ Thomas Coughlin

President and Chief Executive Officer

(Principal Executive Officer)

Date: August 7, 2019

/s/ Thomas P. Keating  
Senior Vice President and Chief Financial Officer  
(Principal Accounting and Financial Officer)

---

[\(Back To Top\)](#)